Facts & Figures 2020

11



Bioclimatic architecture with decorative SMART^{up} concrete filagree cladding for the Gigamed business incubator (southern France)

Vicat is a French company founded nearly 170 years ago in the footsteps of Louis Vicat.

Louis Vicat demystified artificial cement in 1817.

Through the research and experiments he conducted while working on the construction of a bridge in Souillac, in south-west France, Louis Vicat, a young graduate of France's prestigious Polytechnique and Ponts et Chaussées engineering schools, unveiled the secrets of artificial cement.

This discovery, for which Louis Vicat chose not to file a patent, was the starting point for the prodigious development of cement.

In 1853, Joseph Vicat, a Polytechnique engineer like his father, Louis, fired clayey limestone he believed to be suitable for manufacturing artificial cement. The results proved him right, and he built a cement plant in Genevrey de Vif, in France's Alpine region. The long history of the Vicat group had begun. Today, working in 12 countries, the Group lays out a top-class offering of mineral and bio-based construction materials, along with services that meet the needs of the construction trades. Wherever it has cement plants, aggregate quarries, concrete batching plants, and factories manufacturing finishing products for the building industry, Vicat strives to produce locally and in so doing develop employment and the local economy. For some years now, under its commitment to ecological transition, the Group has been reducing the carbon impact of all its businesses and putting the virtues of circular economy into practice.

Still family-run, the company cultivates a relationship of confidence with customers, partners, and employees on a daily basis.



FONDATION LOUIS VICAT

The Louis Vicat corporate foundation chaired by Sophie Sidos was created in 2017 in connection with the bicentennial commemoration of the invention of artificial cement, as a form of memorialization. It targets three things:

- promotion of scientific and technical culture, in line with the work of Louis Vicat;
- preservation and showcasing of heritage assets;
- education, solidarity, and social inclusion.

Three issues that steer our choices

ECOLOGICAL AND ENERGY

TRANSITION must keep the rise in the average temperature at the Earth's surface by 2100 to below 2°C.

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Against the backdrop of today's demographic growth and health crisis, it is urgent that we change our means of production in order not to exhaust resources and cause too great a temperature rise, which would be disastrous for the planet.

Challenges ahead

- Develop low-carbon cements and other construction materials.
 Supersede imported and fossil fuels at our cement plants with local waste-fuel streams.
- Optimize our facilities to reduce energy consumption
 and preserve natural resources.
- Deploy hydrogen projects to significantly reduce our carbon footprint.

URBAN TRANSFORMATION

must meet the needs of demographic growth in terms of housing and infrastructures.

By 2050, Earth's population will be 10 billion, and 75% of its inhabitants will live in urban environments. Its sustainability, abundance, low cost, and ease of use make cement the unrivaled material for the construction of the smart cities of tomorrow.

Challenges ahead

Develop bio-based construction products and solutions.
Propose new, increasingly high-performance concretes.
Be on top of the entire logistics chain, including transport.

DIGITAL TRANSFORMATION

is disrupting models of corporate organization and inducing the emergence of new, innovative services.

Accelerated by the health crisis, the digitization of society is transforming the construction business in the same way that our lifestyle has become increasingly connected, collaborative, and interdependent.

Challenges ahead

Establish a digital offering serving customer requirements.
Offer new high-value-added services based on the use of data.
Adapt our manufacturing processes.







1.

- 6 zones, 12 countries.





22% of sales

€636м **Consolidated sales**

2.132 Employees

3 cement plants 55 batching plants 2 aggregate quarries **WEST**

AFRICA Mali, Senegal, Mauritania

10%

of sales €262м

Consolidated sales 948

Employees

1 cement plant 2 milling plants 1 batching plant **3 aggregate quarries**



REST

MEDITERRANEAN Turkey, Egypt

6%

of sales €173м **Consolidated sales**

1,510 Employees

3 cement plants 37 batching plants **5** aggregate quarries 12% of sales €348м **Consolidated sales** 1.228

6.

ASIA

Kazakhstan, India

Employees 3 cement plants 1 aggregate quarry



OUR KEY FIGURES

Vicat in numbers

billion euros sales 2/3 of which was generated outside France

countries

Nearly employees

MAIN BUSINESSES

16 cement plants CEMENT **5** milling plants 25 million tons sold **258** batching plants **CONCRETE** 9 million cubic meters sold AGGREGATE 75 aggregate quarries

23 million tons sold



Whether virgin or recycled, aggregate is a raw material for sustainable construction. It is vital for making concrete and road pavements.

AGGREGATE

In some countries Vicat also has complementary businesses that generate value-added for its customers. These include transport, paper production, construction chemicals and finishing products for the construction industry in France, precast concrete products in Switzerland, and the manufacture of bags in both France and India.

OTHER PRODUCTS & SERVICES

Meeting the needs of many different markets

- We propose innovative, sustainable constructive solutions to meet the requirements of our customers and overcome the challenges of construction.

> LOW CARBON strategy

CEMENT

Cement, a highly popular and unrivaled construction material, is used principally to make concrete. The Vicat group manufactures a wide range of artificial cements, together with a natural quick-setting cement (Prompt), to meet the needs of all those involved in construction.



Be it decorative, self-consolidating, pervious, or for 3D printing, roads, complex architecture, bridges or tunnels, and everything in between, Vicat has a thorough offering of ready-mixed concrete to meet the specific needs of any project and every imperative relating to environmental, quality, and safety concerns.

CONCRETE



OUR BUSINESSES

Highlights of 2020

Solar farm in Senegal

Since Vicat possesses large areas of land, it is able to set up photovoltaic power plants close to its industrial sites. In 2020 the Rufisque solar farm (6.9 MW) in Senegal came on line to power the Sococim Industries cement plant. Objective: an annual 10-kt reduction in CO₂ emissions.



FONDATION LOUIS VICAT MORE FIRMLY COMMITTED TO SOCIAL INCLUSION AND MAINSTREAMING



The Louis Vicat Foundation has earned accreditation as "Lung Friendly" through

its support for not-for-profit *Vaincre la Mucoviscidose* (Beating Cystic Fibrosis) and its Virades de l'Espoir fundraising rallies. This involved a series of initiatives for raising awareness of the disability and for job facilitation.

COVID-19

Vicat followed three priorities from the moment the health crisis began: protecting the men and women of the Group, continuing to produce, and continuing to meet the requirements of our customers. The measures taken meant we stayed on course and minimized the impact of the crisis.

RELOCATION OF HEADQUARTERS TO L'ISLE D'ABEAU

A page has been turned... On October 1, 2020, Vicat relocated its headquarters to L'Isle d'Abeau, thus returning to the area where the Group was born.

DECA LOW-CARBON LABEL

DECA

Having committed to a trajectory for carbon neutrality

throughout its value chain, Vicat has introduced its low-carbon range, DECA, a solution responding to France's latest environmental regulations for new construction (RE2020).



New integrated platform south of Lyons

The Group's new integrated platform at Port Edouard Herriot, south of Lyons (France), comprises a cement terminal, a ready-mixed concrete batching plant, and an aggregate sorting, recycling, and sales facility. Through these business synergies, Vicat has tightened its grip on markets in the Lyons region and has confirmed its position as local short-supplychain leader.

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Find us on social media and our website www.vicat.com

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