

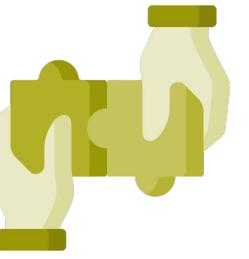


# Tellux, in a few words ...



Created in 2019, Tellux is a start-up specialized in digital soil analysis: hyperspectral technology coupled with artificial intelligence to provide you, in real time, on site, the physical properties of the soil and the pollutants.

14 collaborators



2.5 M€ R&D supported by ADEME et Regional BPI funds



Patented technology, giving Tellux a unique position on the market !



# Environmental remediation market



*Large number of delayed and costly projects*



## Examples :



*"Saint-Nazaire: why is this major real estate project in the city centre going to be **delayed by at least four years?***

*[...] Two residual sources of pollution have been found after an initial remediation phase."*

- Actu.fr



*"The Villiers-sur-Marne eco-neighbourhood **blocked for more than a year** because of the enormous extra cost of depollution [...] which has risen from 12 to 35 million euros."*

- Les Echos

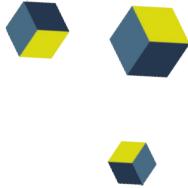


*"Collège Seine Gare in Vitry: **two years of delay** due to pollution.*

*[...] The cost of cleaning up the pollution is higher than expected: **€8 million instead of €5 million**, i.e. a third of the construction cost of the school."*

- Le Parisien

# Environmental remediation market



## A lack of reliable information on soils

- Before any land or material movement project, it is mandatory to carry out pollution diagnostics
- Process:



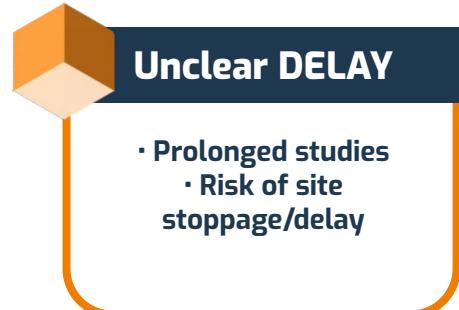
Soil survey  
Lack of precision



Samples collection  
Lack of representativeness



Sent for external analysis  
Waiting time for response



# Our mission : Providing information



## Why?



Aider les réhabilitations des fonciers dégradés, Réduire les risques



### 1st market:

Land pressure

Zero net development

Brownfields fund

Thousands of brownfield sites to be recycled



### Future markets

European green taxonomy, TGAP, ZAN...

Tensions on raw materials

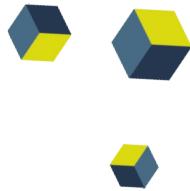
Circular economy & reuse of materials

Protection of biodiversity & carbon footprint of operations

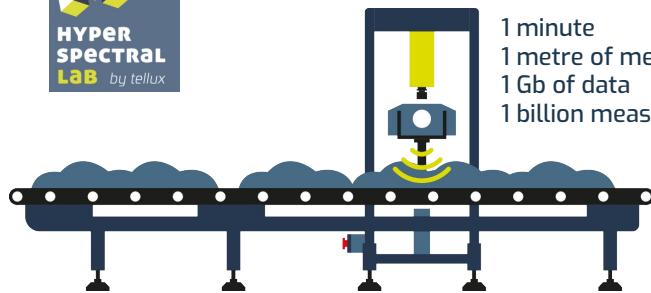
## Who?



# 2 innovative technologies



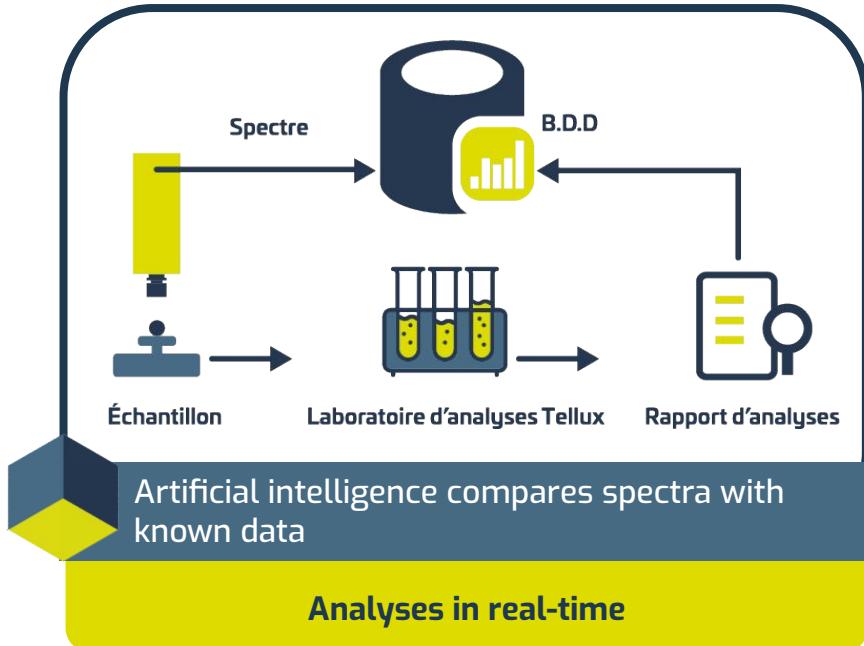
## Hyperspectral imaging



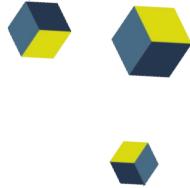
The camera measures the light absorbed by a material

High-resolution spatial and spectral data

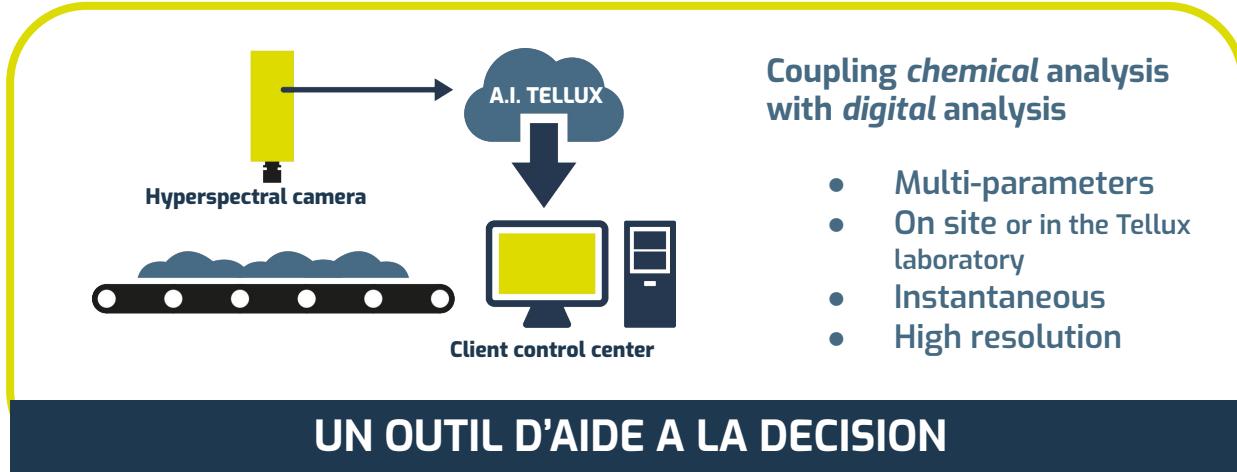
## Learning methods



# Our solution: the HyperLab



*Providing information to derisk the remediation*



**QUALITY**

Increase the precision and representativeness of diagnoses



**COST**

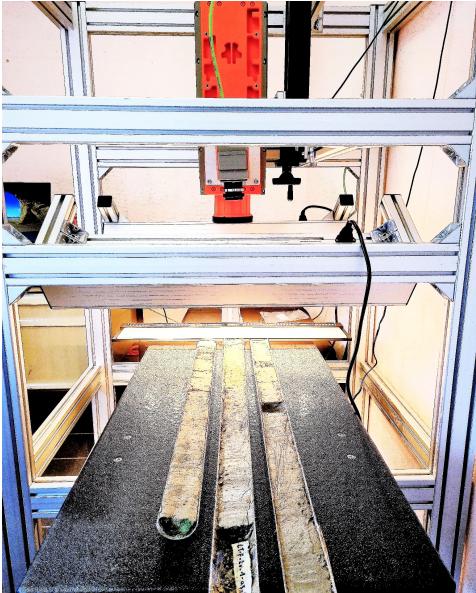
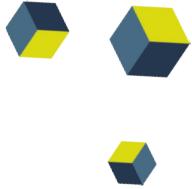
Reducing the volume of polluted soil



**DELAY**

Accelerate studies and responsiveness in case of pollution discovery

# HyperLab : multi-parameters analyses



## Analysis parameters:

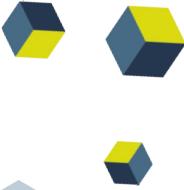
- Water content
- Physical characteristics, soil properties
- Total organic carbon
- **Hydrocarbons (C5-C16/C16-C40, alif. + arom.)**
- PAHS
- Chloroethylenes ( TCE, PCE, DCE)
- Sulphates, ammonium

## Materials detected

- Concrete
- Rocks
- Wood
- Metals
- Plastics
- Micro-plastics
- Bricks and ceramics

+ others parameters on request

# HyperLab : analyses on site

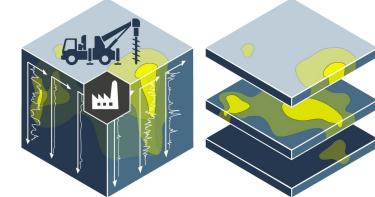


Drillers

Opening of core drillings

Mobile laboratory

Results in real time



Soil survey  
Driven in real time



Analyses  
on site

Excavation  
Immediate sample analysis



Reactivity  
Rapidity  
Autonomy

# Offers



## 1.1 Tellux HyperLab

**Analyse by Tellux and counsel**

Analyses :

- Multi-parameters analyses
- High precision
- Amount of informations

Consulting options :

- Field investigations
- Geophysics
- Geostatistics
- Sampling strategy
- Additional analyses
- Geological mission G5

**Tellux mission package**

## 1.2 Client HyperLab

**Analyse par le client**

Provision of a mobile laboratory:

- Multi-parameters analyses
- Rapidity (1 minute)
- Autonomy

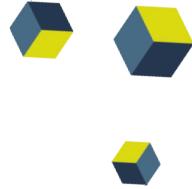
Options :

- Training
- Maintenance

**Hardware and software rental**

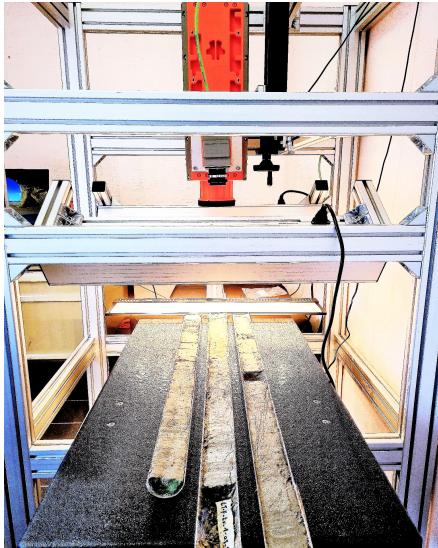
[Video presentation of the HyperLab](#)

# Offer 1.1 : Tellux HyperLab



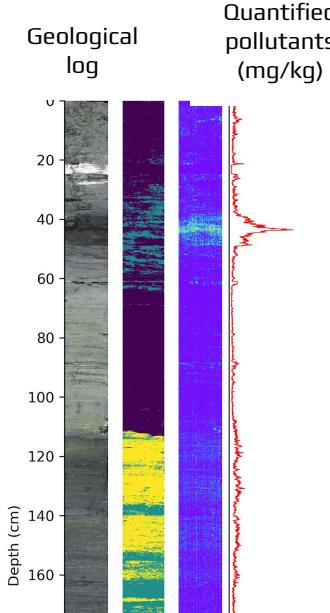
A high resolution analyses service

## Analyses on site



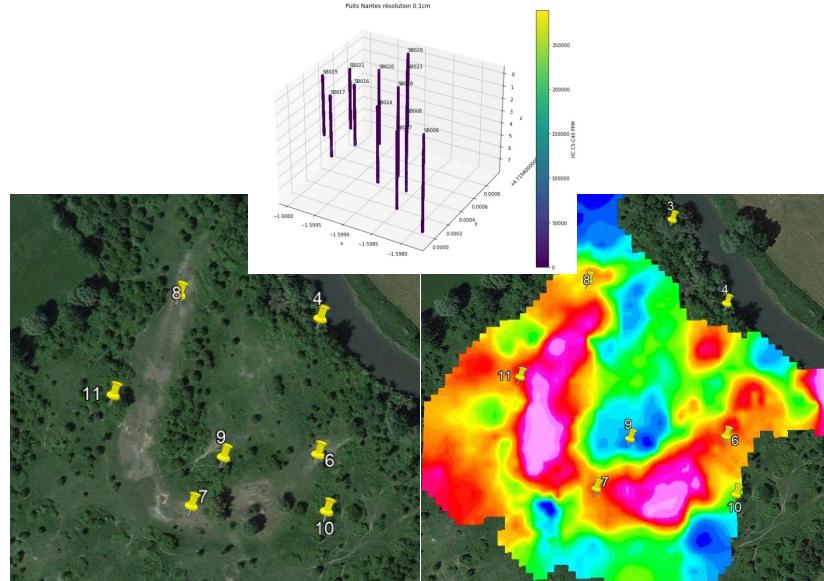
+ analyses

## High resolution logs



+ informations

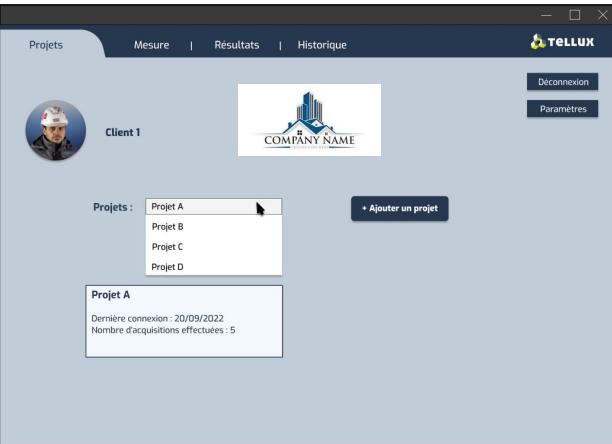
## Cartography



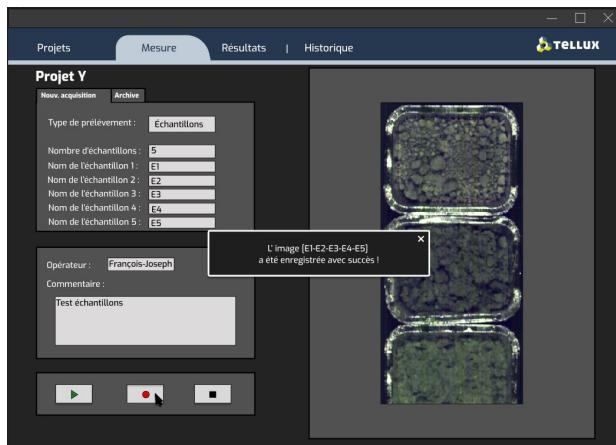
+ representativeness

# Offer 1.2 : Client HyperLab

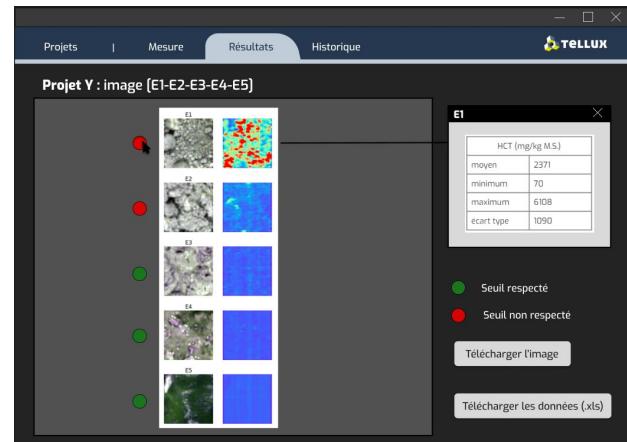
Real-time soil sample analysis software:



+ rapidity



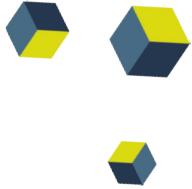
+ analyses



+ informations



# Tellux 2025 : a new offer



A continuous measurement module on conveyor and screen to sort in real time (pollution + materials)

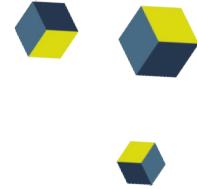


2022 - Prototype

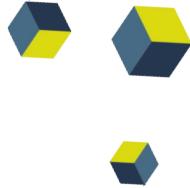


2025 - On work site

# Our clients



# Our partners



UNION EUROPÉENNE  
Fonds européen agricole pour le développement rural :  
l'Europe investit dans les zones rurales



business  
incubation  
centre

Nord France



ADEME



AGENCE DE LA  
TRANSITION  
ÉCOLOGIQUE



GESTION INTEGRÉE DES SITES POLLUÉS



concours d'innovation



MINISTÈRE  
DE LA TRANSITION  
ÉCOLOGIQUE

Liberé  
Égalité  
Fraternité



normandie  
incubation





# Thank you!

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 Tellux