

S1 Overview

This isn't merely a better bulk aisle.



The S1 reimagines the way products are sold in the center store.




Features

- NTEP-certified portion measuring for checkout-free transactions.
- 16 dispensers per fixture at two ergonomic heights.
- Universal, airtight cartridge system (single-use or refillable)
- Completely-hygienic dual-nozzle.
- Two edge-to-edge touchscreen display bars.
- Lower shelf space for additional merchandising.
- Receipt prints automatically after dispensing product.



Retailer benefits

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Up to 2X profit margins
 Hyper-efficient supply chain and reduction in packaging related costs.
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80% Reduction in labor for grocery clerks
 - 75% reduction in stocking
High-capacity cartridges require far less restocking than prepackaged.
 - 30% reduction in receiving + backroom sorting/inventory verification:
Delivery trucks are packed with 2x the product by weight with fewer boxes.
 - 90% reduction in fronting/facing: Well-kept product presentation all day.

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Increase sales per sq./ft.
 Stock 2x the product by weight in the same space as prepackaged.
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Automated inventory management
 Enable just-in-time fulfillment.
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Eliminate expired products
 Automate discount cycle to encourage sales on products nearing expiration.



Enterprise dashboard





Manage Dispensers with Cloud-App

- **View item capacity levels**
Automate fulfillment and enable just-in-time delivery.
- **Push promotions instantly**
Create product discounts for nearly expired product.
- **Sales data visualization**
Understand sales history, seasonal trends and consumer buying habits.

Novel shopper insights for brands/CPGs

- **Target marketing**
Geographically, store demographic.
- **Pricing optimization**
- **Instantly update, iterate, and optimize marketing content**
In-store testing platform for advertising (A/B testing).

Shopper benefits

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Zero-waste
 Paper bags and jars provided at the kiosk or bring your own container.
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Just the amount you need
 Get a handful or enough for the whole dinner party. As you're dispensing, the weight & price is shown.
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Super affordable
 Efficient supply chain unlocks radical savings that can be passed down to shoppers.
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Easy information
 A standard format makes it a breeze to locate prices, nutritional info, or your favorite brand.

