# PONERA

Turning Waste in freight logistics into Intelligent Assets.

Le Garage - EPFL Innovation Park, Chem. de la Raye 13, 1024 Lausanne | Greater Zurich Area, 6918 Figino 🛃 Switzerland

### **Recognized as**





**Certified** as

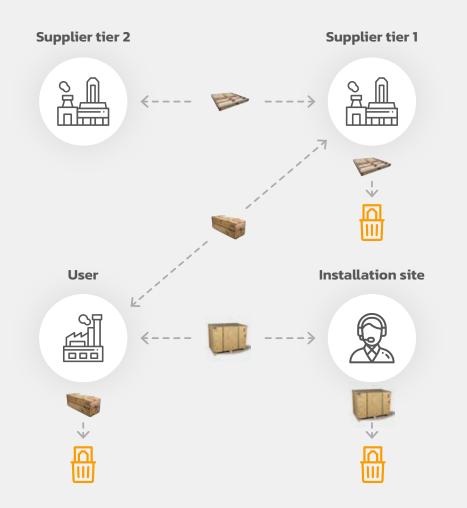




### **Mission**

Facilitate circular logistics through our smart reusable modular and digitally enabled industrial packaging solution. We are a front runner in the development of the Physical Internet.

### Losing Millions in Freight Logistics Every Day



#### Non standard sized pallets and crates





### Ponera Solution Reusable Modular Industrial Packaging



- Different sizes of modules attach in any direction.
- No size restrictions.
- Assemble and disassemble 2 components in 5 seconds.
- Transport goods up to 15 Tons!

- Optimal stacking: Lean warehousing and reverse logistics.
- Possible pairing with connectivity devices
- $\rightarrow$  Efficient circular economy
- → Effective digitization

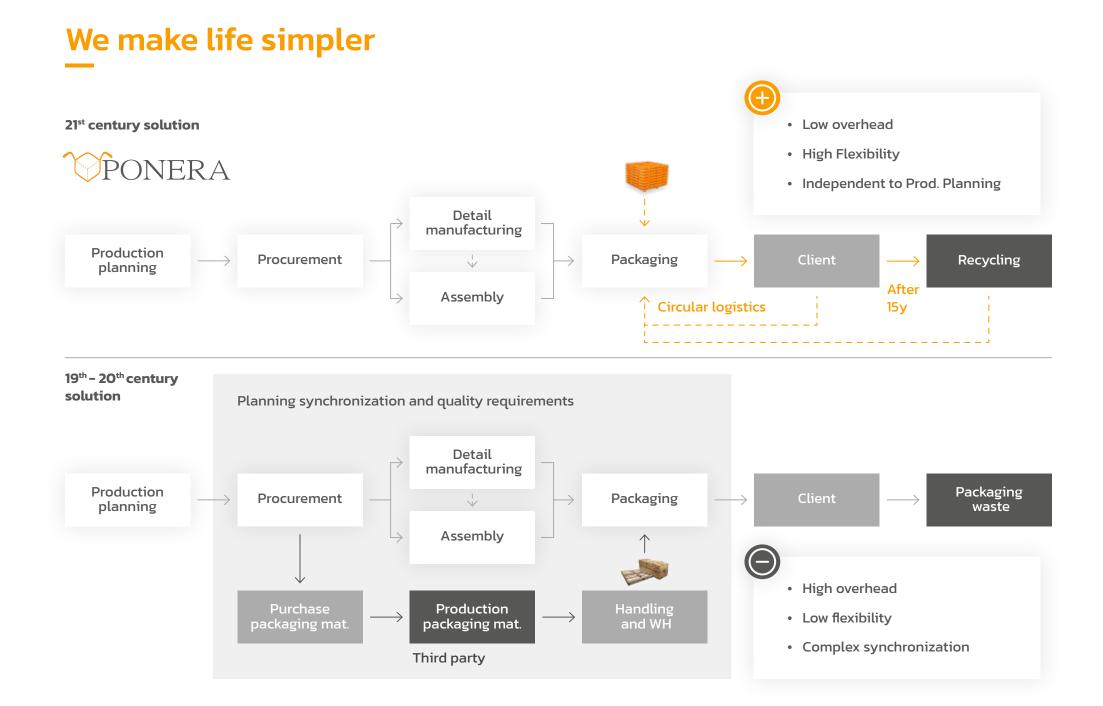


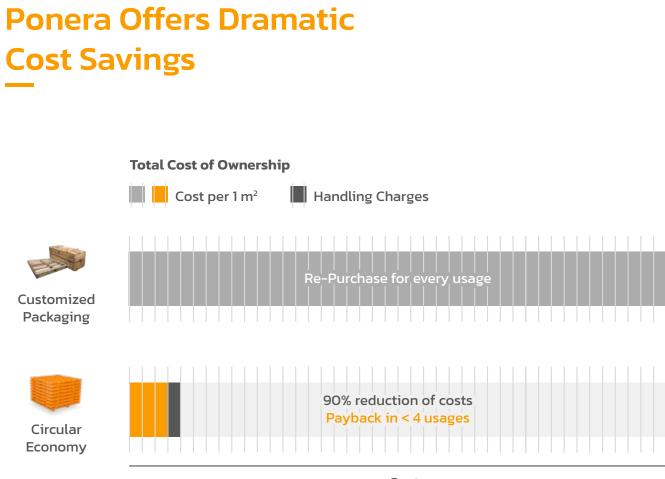
### **IP Strategy**

Main global economies and trade routes are covered by our IP strategy

4

- Multiple PCT applications on Utility for Design and Concept. Positive Feedback received.
- Trademarks on Logo and Name have been completed.
- Multiple other Patents will be published in coming months.
- Latest PCT applications filed in 2022.
- All national entries are fully financed.





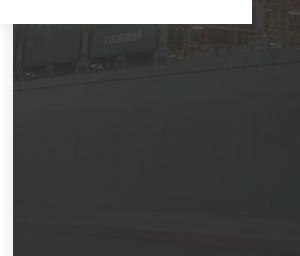
Cost

savings offered depend on flow characterisitcs such as module usage rates, volumes of goods transported (economies of scale) and packaging and transport types (cost structures).

#### **Additional Benefits**

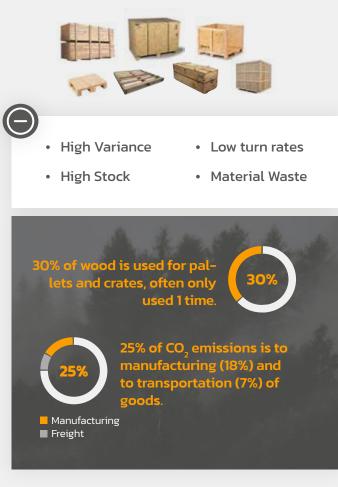
(~7)

- 60% Lighter
- 4x less warehousing space
- More convenient process
- Digitally enabled
- 85% Transport Inefficiency Reduction
- Reduced Purchase Orders



### Huge Reduction in Environmental Footprint

19th - 20th Century Industrial Packaging



The results are based on models created in OpenLCA 1.8 with the database Eccinvent Version 2. "Life cycle assessment of one-way and pooled pallet alternatives." Procedia CIRP 29 (2015): 414–419 "Environmental analysis of pallets using life cycle analysis and multi-objective dynamic programming." Anil et al. (2010)



21st Century Industrial Packaging

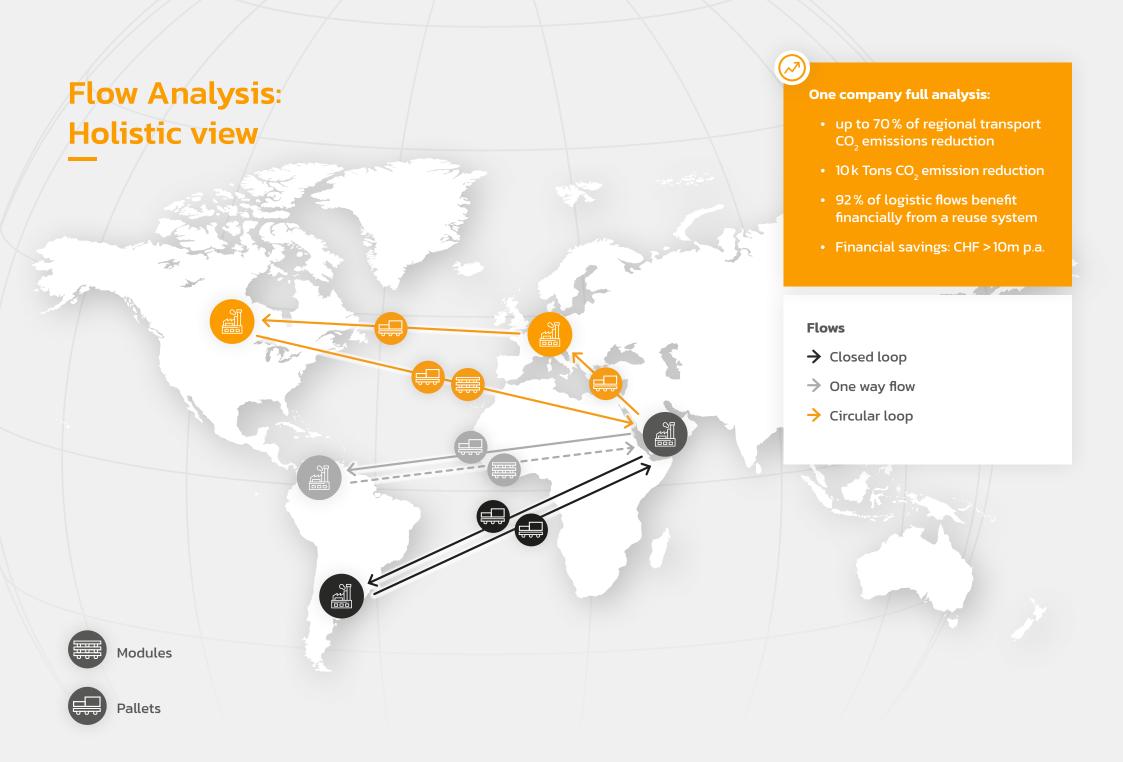


#### **1 Year Case Study**

Using 1 year data from one of our pilot clients, in a specific logistic flow, we made a full multivariable analysis. Due to the production, transport and disposal savings, we could decrease CO<sup>2</sup> footprint by >70% for a long distance, 1 way, and regular flow. The yearly packaging volume savings are of 2'300 m<sup>2</sup>.

USA - Switzerland

**Offered Savings**: 94t CO<sub>2</sub>



### **Implementation Phases**

1-3 Months Try-vesting or 3 Months Pilot

---->

1-3 Months Analytics for implemetation

----> 100% conversion rate to date

6-9 Months Immediate impact

----->

12-24 Months Further implementation

12-24 Months Analytics for implemetation

## Join us in shaping the future of logistics



Matthew Reali Chief Executive Officer matthew.reali@poneragroup.com



Brian Michitti Head of Sales brian.michitti@poneragroup.com



**Christian Rüegg** Sales & SOP Specialist christian.rueegg@poneragroup.com

contact@poneragroup.com