



# Ecosystem DataFood

I S3FOOD Matchmacking La Laboral, Gijón, Asturias, Spain February 19th, 2020 Adrian Paz - Data Monitoring



S3FOOD has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 824769



Who we are?

**DATA MONITORING** is a technology-based company that develops solutions oriented to the 4.0 industry, using Internet of Things (IoT). In less than three years we have developed different solutions of which 6 are fully operational. Currently we have clients as important as **Estrella Galicia, Cafés Candelas, Bodegas Emilio Moro, Naturleite o Nestlé**.













History

We are passionate about technology and have been developing prototypes with different sensors for some time. That's when a farm owner asked us if we could do something to control the temperature of his milk tank, and that's how our first device called **DataLact** was born. The veterinary services saw a great use for it and we decided to put it to good use by creating the Company.

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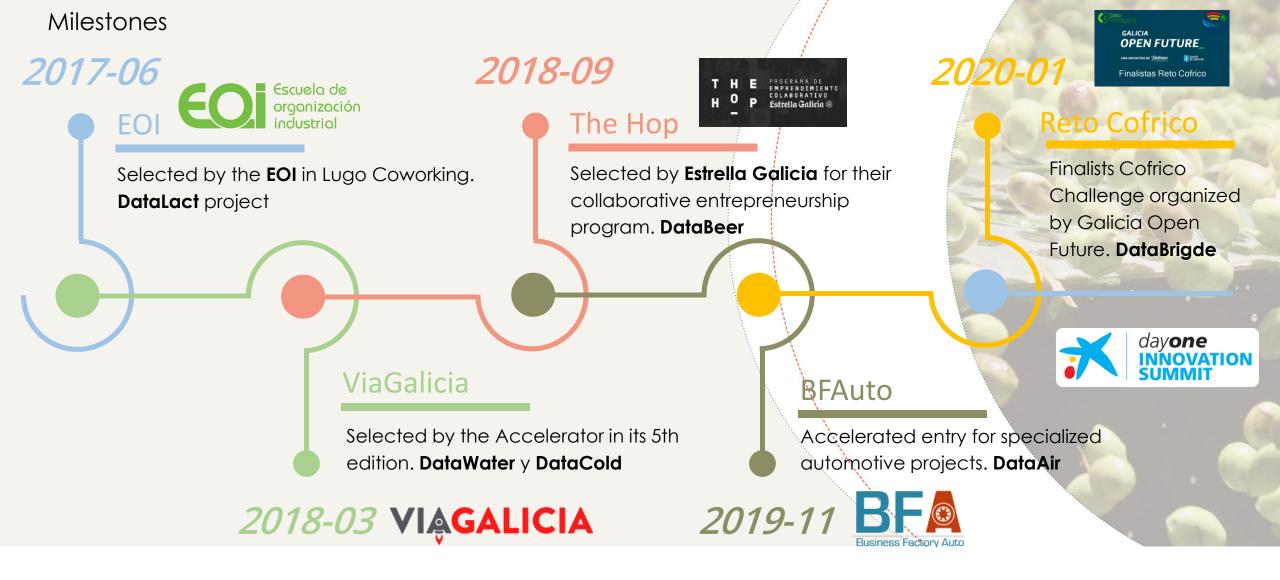
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#### Existing markets

#### **GALICIA:**

A Coruña, Lugo, Orense y Pontevedra

2 A Coruña

6 Lugo

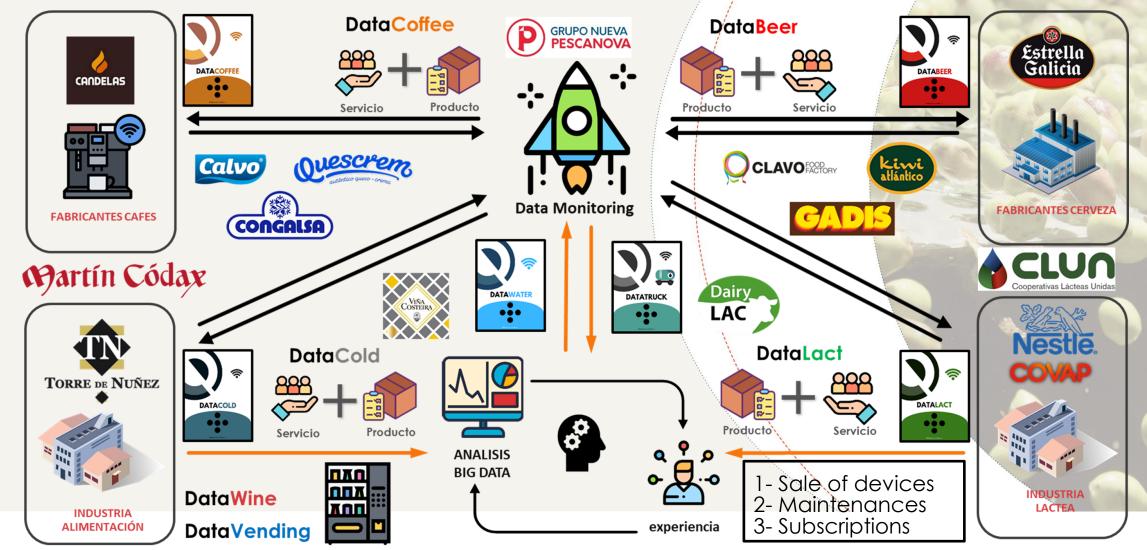
#### **Resto de Comunidades:**

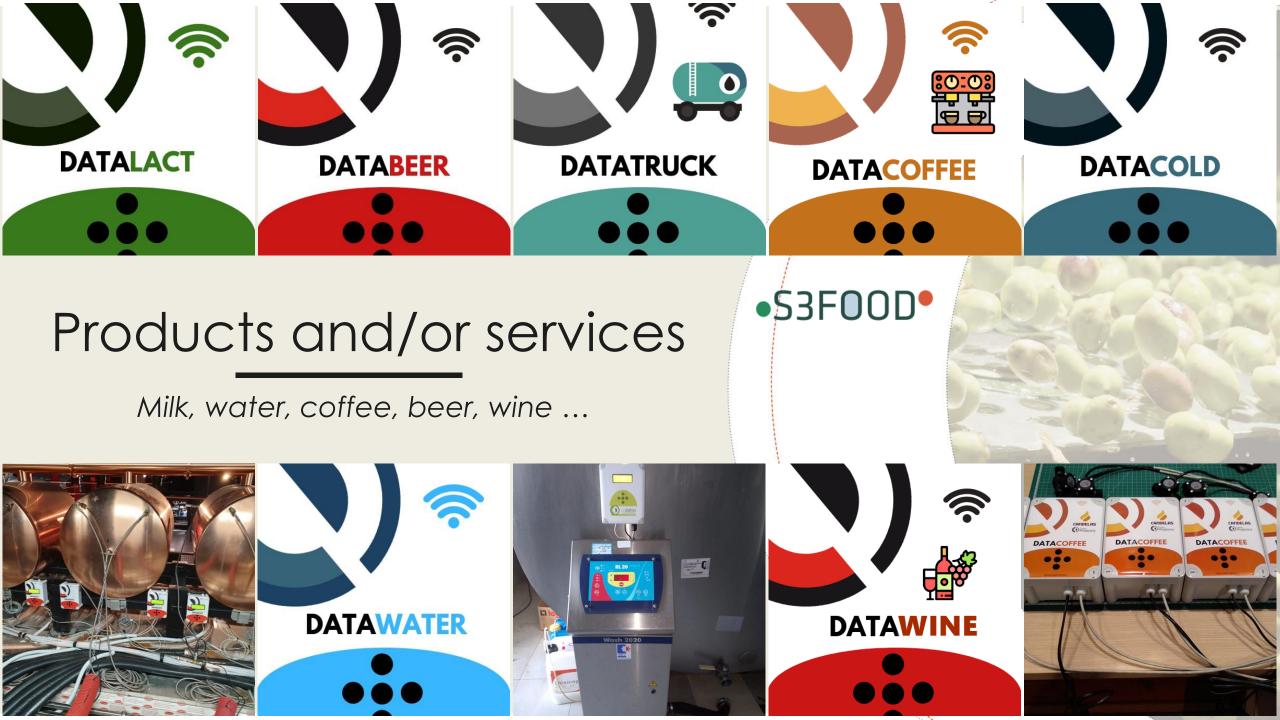
Asturias, Castilla y León, Castilla la Mancha, Cantabria, Pais Vasco, Aragón, Navarra, La Rioja, Cataluña, Comunitat Valenciana, Murcia, Andalucía, Extremadura, Comunidad de Madrid





Business Model





## •S3F00D• Products and/or services

## 01

#### **Flexible**

Solutions that adapt to the needs of the clients. They integrate easily and transparently with your systems. Scalable and open

### 02 Profitable

The return on investment (ROI) of our solutions is achieved in many cases in less than a year. A simple analysis allows us to quantify the savings achieved.

### Main innovations

Advantages provided by



### **High Satisfaction**

The objectives are achieved within the established time periods. This generates benefits for the organization because we make things happen by planning intelligently.

## 04

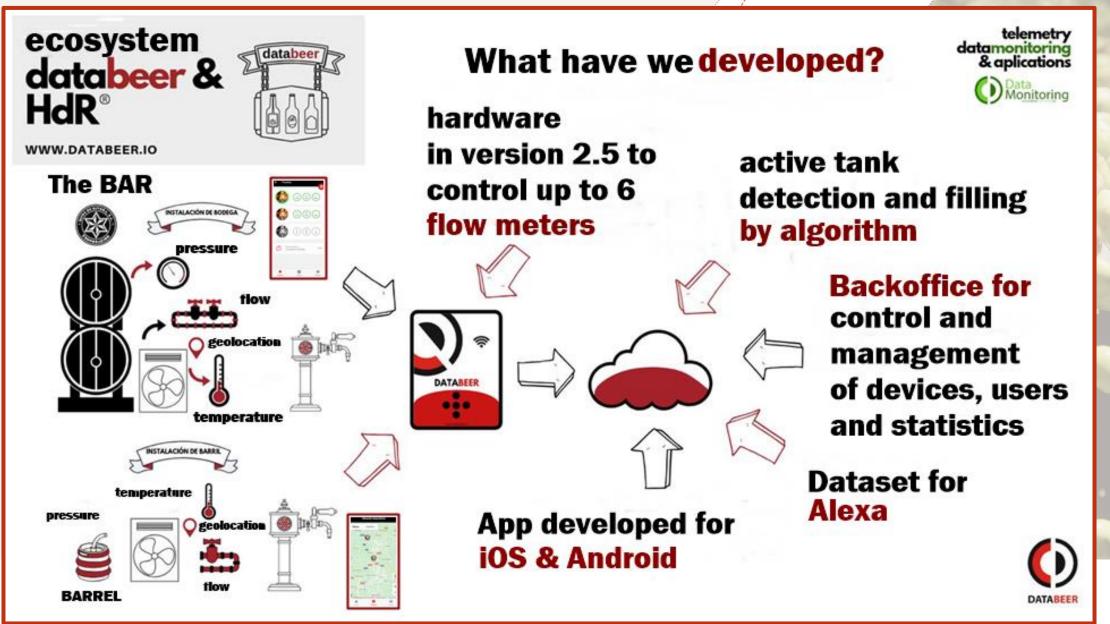
#### **Global Solutions**

Turnkey products ranging from device design, App programming, or web environment for centralized facility management.

## •S3FOOD• Success stories in the food industry

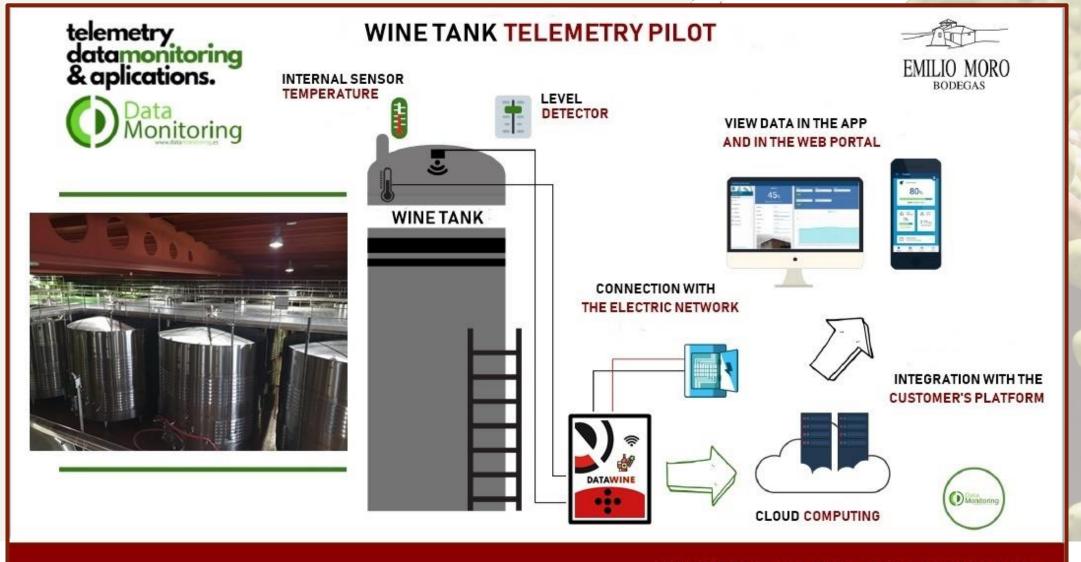


## •S3FOOD• Success stories in the food industry





## Some project idea



#### **TELEMETRY SYSTEMS - DATA MONITORING**





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