

Info Deck 2020/2021

# MASUKO ASEAN

converts any solid waste into reusable light concrete in extremely high volumes

#### This is the actual product in use



## **MASUKO**

patent granted Ozone Green Award 2018 20 years in the making lab tested in Europe industry tested in Europe national tv and radio construction to date \$250k+



WIKIPEDIA The Free Encyclopedia

The purpose of this financing round is for the **ASEAN Regional JV** 



Community-Driven Investment & Acceleration For Impact Makers

Finalist in Seoul Impact Collective Investment Program Dec/2020 Urban development needs constructions > Connected cities need **new highways and roads** > Constantly growing demand for materials AND Governments require recycling and sustainability Constructions will happen, no matter what! If we do not switch to waste concrete NOW, they WILL keep mining gravel from riverbeds and destroy ecosystems.

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Jakarta Post: Indonesia plans to build

1.500 km of toll roads by 2024 and

4.500 km more by 2030.

>> 500 km every year

4M tons of mined gravel OR

2M tons of MASUKO waste concrete

This is annually EITHER

1 MASUKO mixing plant can make additive to convert

## up to 3.000.000.000 kg of waste per year

Reduce natural resources used in light concrete production by turning solid waste into a **reusable raw material** for all public infrastructure development.

### 10 ASEAN + JPN + KOR + AUT + NZL

1 bln people live here (+IND +CHN)

Construction needs and waste problems are the same in EVERY SINGLE COUNTRY we do not need to educate them about it



### What else can you do?

+ Landfill (not really a solution)

+ Incinerator fuel (limited types, high investment)

+ Car tires into asphalt (specific, low volume)

+ Soft plastic into asphalt (specific, low volume)

+ Soft plastic melt into bricks (low volume, limited reach)

+ Polystyrene cement mix (breaks on touch, in retail in EU)

All of them have low waste processing volume and/or high initial investment, and work on a few thermoplastics only (melting)



### MASUKO solves many solid waste related problems

makes concrete endlessly reusable
 processes any mixed waste
 makes end product life cycle longer

islands: can build from own waste
can use ocean plastic or desert sand
can make ~3.000 different products

uses standard concrete mixing tech
zero investment on users' side





**9.4** By 2030, upgrade infrastructure and **retrofit industries** to make them sustainable, with increased resourceuse efficiency and greater adoption of clean and environmentally sound technologies and industrial processes, with all countries taking action in accordance with their respective capabilities

12.2 By 2030, achieve the sustainable management and efficient use of natural resources12.5 By 2030, substantially reduce waste generation through prevention, reduction, recycling and reuse

**11.6** By 2030, reduce the adverse per capita environmental impact of cities, including by paying special attention to air quality and municipal and **other waste management** 

**14.1** By 2025, prevent and significantly **reduce marine pollution** of all kinds, in particular from land-based activities, including **marine debris** and nutrient pollution

#### https://sdgs.un.org/goals



SDG



We work with EVERYTHING others cannot even touch!



### 4m wide x 20cm high x 1km long = 400 tons











# Case Study: 2021 Plans in Hungary EU population 10M, area 93.000 km<sup>2</sup>



10% own market conversion in 2021 = 200.000 m<sup>3</sup> waste concrete sales



Savings for gov't, 160.000 tons of waste disposed



### €5M savings

for our partner companies

## Annual ASEAN plant economics



## MASUKO Team

30 years construction experience

100 years of company combined management experience

2 Babson MBAs

2 EU Lawyers

- Károly Bus (inventor, CTO)
- László Szieben, JD (angel investor, CEO)
- Sándor Balogh, JD (marketing manager)
- Krisztián Méhes, MBA (ASEAN, CEO)
- Steven Angga-Prana, MBA (Indonesia, CEO)
- Anam Mahmud (Indonesia, COO)
- Mixing and legal team



### To do now

- Identify waste types that cause problems locally in high volume or cost
- Shred it and mix it
- Make specific recipe and test cubes
- Build as usually

## Contact US

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Use unusable waste to build infrastructure!





## Appendix

## Milestones

- 1990-2015 Initial research, heat resistance and insulation lab tests
- 2015 First angel investor
- ✓ 2015-2018 Patent filed and awarded €400k spent on R&D and patent
- 2019 Invited to Circular Economy Conf., Singapore as EU delegation
- 2020 Hungarian government testing started
  - ✓ Pavement building 1x project value €15k
  - ✓ Highway base building 2x project value €200k
- 2020 Selected into South-Korean Impact Collective Camp
- 2020 Mass production ready for road construction,

Global contract signing with a €13bln company by 31/Dec/2020



XLS



## Offer / Stakeholders



Investment goes into setting up ASEAN utilization of MASUKO patent (red circles). First, we build local representation, and connection to local construction companies and governments and later ASEAN manufacturing plant.

EU road building contract between MASUKO Global and X Plc would bring business to ASEAN producer company, too.

**Scope of investment:** manufacturing and distribution companies for the whole region.