

GuaTecs the first premium latex good for the planet & the people

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Vision

- The combination of agro, chemical & process Innovations will extract the best from Nature for the sake of the planet and the people
- Plant-based chemical & biomaterial solutions are the future
- Guayule crop is the perfect source for a European climate-resilient & non-food compete biomass

Ambition

- · First to open the route of guayule-based latex
- Reveal the full high-value tree of natural ingredients & products within quayule
- Become the new global leader of premium latex good for the planet & the people
- 100+ M€ revenue company at maturity and substantial potential to generate other high-value revenue product lines

Core Team & Ecosystem

- Strong experience & knowledge in latex, biorefinery process, plant extraction and chemicals across wellknown organisations
- Broad ecosystem collaborating for several years



Markets

- 150 B€ global market, 3-7% CAGR, 15% in Europe
- Healthcare & personal care applications e.g. medical gloves, disposal gloves, condoms, textile
- Looking for naturality, performance, comfort, supply security, regional sovereignty
- Attractive & high value markets for bio co-products

Solution & technology

- disruptive patented Existing clean extraction technology
- Short supply & virtually backward integrated biorefinery system valorising marginal lands in
- High value & competitive bio-coproducts
- Regional system with high potential to relocate the manufacture of critical consumer goods in Europe

Business Model

- Production & sales of the first premium latex & biochemicals-materials good for the planet & the people
- Collaborative & strategic partnerships upstream & downstream supporting regional sovereignty

Roadmap to value creation

- 1000s Ha plantation
- 1st Industrial line
- 30-40 M€ sales
- 10s Ha plantation
- Pilot 10kg/h
- Clients qualification
- Initiate sales
- 100s Ha plantation

- 4 Ha plantation
- Demo 500kg/h

Pilot <3kg/h

- Clients at industrial series
- Market traction
- 5-6 M€ sales

Reasons to invest in this initial fundraising round of 3 M€

- Cleantech & Greentech of around 100+ M€ revenues at maturity, 25+% ebitda/sales
- Three P pillars business: People, Planet, Profit
- Fit with users & clients' demand of naturality, healthy & performance products, regional sovereignty
- Proven patented technology, fast go-to-market by 2024, Lab & clients POC, ready to sample clients in 2022
- High potential to attract industrial investors & major impact funds in the next rounds