AT FREESUNS, WE BELIEVE IN A WORLD ...

... IN WHICH POWER GENERATION IS SUSTAINABLE AND BEAUTIFUL ...

... FREESUNS SOLAR ROOFS

OUR STORY







#CAN YOU TELL IT'S SOLAR?















WHY ISN'T EVERY ROOF ALREADY SOLAR?



AWARENESS APPEARANCE COVERAGE ROI





WHY FREESUNS?



POWERFUL

BEAUTIFUL

SUSTAINABLE





FREESUNS SOLAR TILE PRODUCTS



SOLARIS CLASSIC

Glossy black tiles with visible cells



SOLARIS HERITAGE

• Matt grey tiles like slate



SOLARIS PREMIUM BLACK

• Glossy black – no visible lines



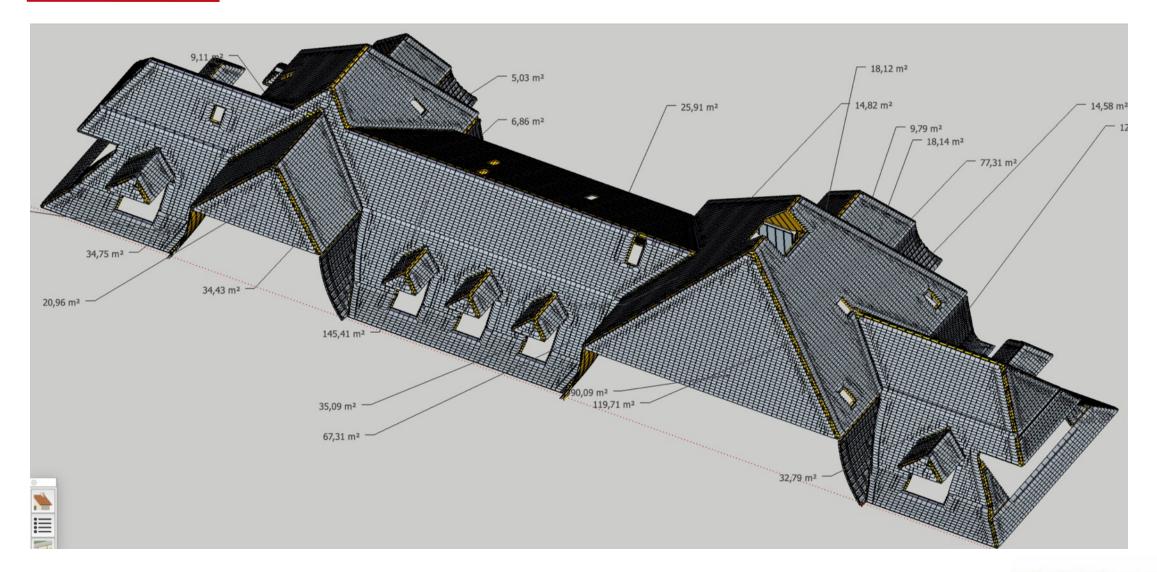
VDIAMOND TERRACOTTA*

Coloured tiles like
 traditional terracotta



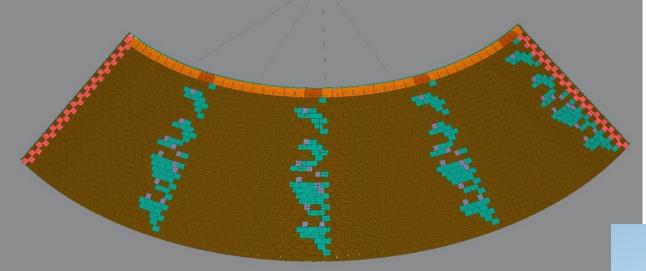
* Swiss Patents in progress

EMERGING SEGMENT - PUBLIC BUILDINGS





FREESUNS DIGITIZATION



FREESUNS ROOFER TOOL

Automates roof design

Facilitates complex solutions

FREESUNS ROOFER PORTAL

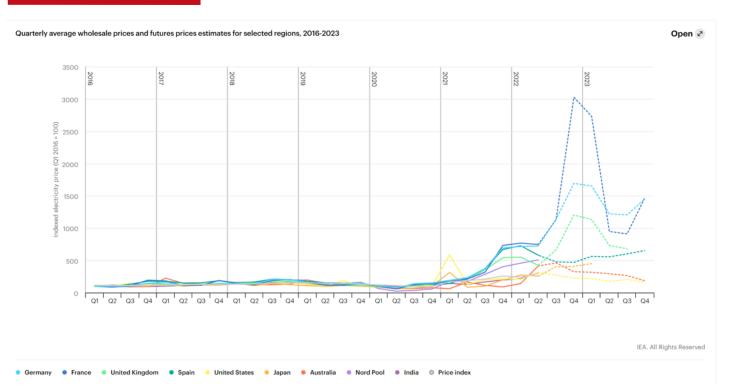
Series A funding will enable better service to roofers

Generate recurring revenues





MACRO TRENDS

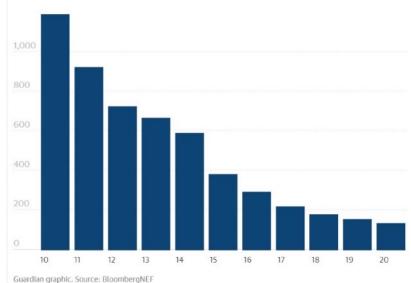


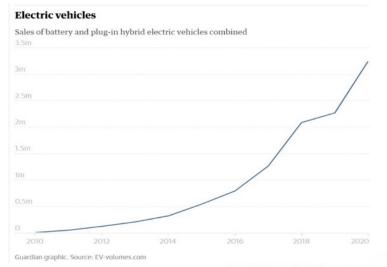
ROI INCREASING

Electricity Prices are increasing and supply reliability is reducing Battery Storage is getting cheaper Payback periods are getting shorter Residential demand is increasing – eg electric vehicles

Lithium-ion battery cost since 2010

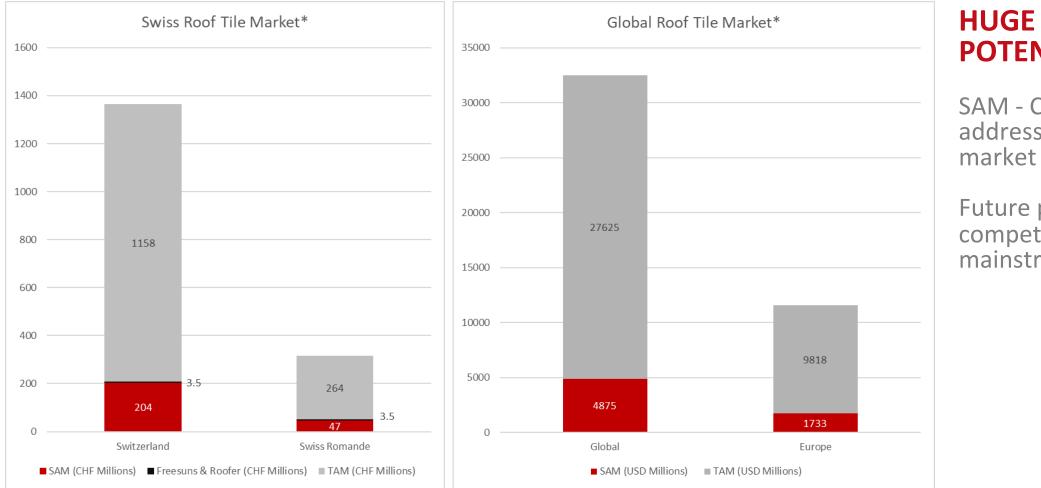
Pack price (\$/kWh)







MARKET SIZING



HUGE MARKET POTENTIAL

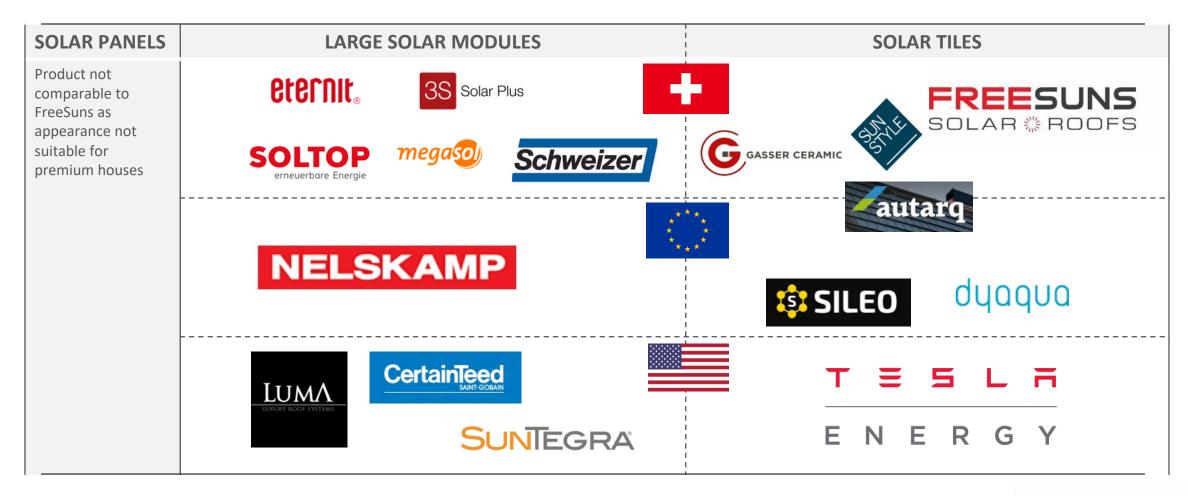
SAM - Current product addresses top 15% of market

Future products will compete with mainstream alternatives

• Swiss Figures from construction data from Federal Statistics Office

• Europe Figures from EU

INTEGRATED SOLAR PV SOLUTIONS





1. Competitor list for Europe and the United States is not exhaustive.

FREESUNS BUSINESS TRACTION

Product Development	Business Established	Scale-up in Switzerland	Expand Geographically
 2014 – 2018 Founder established proof of concept in Switzerland Product Development Designed and sourced manufacturing Installed first full scale roof at founder's property Proved the technology Established the supply chain Initial sales 	 2019 – 2021 Established sales to new and renovation customers Tested pricing strategies Created reference customers Executed delivery processes Matured the manufacturing process and established partnership in China Secured Seed capital and loan guarantee (2021) 	 2022 - 2023 Grow Freesuns team Increase sales and marketing activity in Switzerland to grow pipeline Develop indirect distribution partners across Switzerland Launch new products Systematize operations Achieve sustainable scale 	2024+ Further Expand into other geographies: EU, Australia, USA as Automate back-end engineering and business processes Launch next generation tile with significantly lower cost Scale up and automate manufacturing in Europe Develop new business models
15 roofs installed	50+ roofs installed	Goal: 200+ roofs installed	Goal: Expand Globally



FREESUNS TEAM



INVESTORS

TED RUDHOLM-ALFVIN Client

RESHMA SOHONI & PHILIPP STOECKL Founding partner of Seedcamp

SAMIR JUMA – Angel Investor Board Member

DEBORAH LEAROYD – CEO

> 25 years developing products for building industry at Honeywell

JOHN MORELLO - Founder and CTO

Engineer, Serial Entrepreneur

MARINE OLESEN – Product Management >10 years of operations and product management in international company

BENOIT EMERY – Business Development Masters in Innovation for Product and Business Development

PATRICK IMHOLZ – Business Development Executive positions at Honeywell & Holcim

NATAELLE DELACROIX – Marketing Communications >10 years marketing experience in luxury consumer brands

CYRILLE BOYER – Sales Support and Special Programs Logistics and operations in International companies

LEO BEUCHAT – Project Operations Electronics graduate



WHY FREESUNS? WHY NOW?

GLOBAL MACRO TRENDS

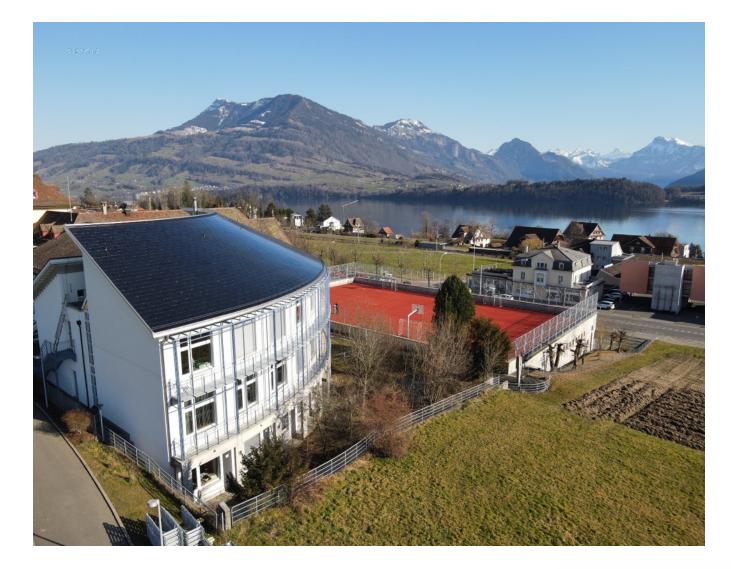
MARKET POTENTIAL

CUSTOMER VALUE PROPOSITION

DIFFERENTIATED OFFERING

PROVEN BUSINESS TRACTION

> SERIES A





EVERY ROOF CAN BE A SOLAR ROOF