











#### 12/100

People die in hospitals due to pollution and respiratory diseases

#### 5% GDP

Of cities is spent in reactive measure to pollution and climate change

#### 27 UG/M3

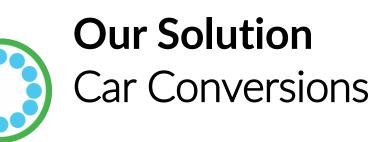
Pollution in cities Above 25 UG/M3 approved by WHO The last 15 years were the hottest years ever recorded.

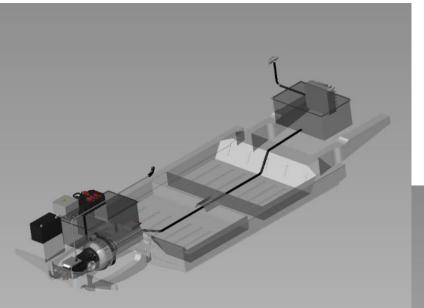
To avoid a 2 Celsius degrees warming of the earth, we need to substantially reduce our global carbon footprint.

Every moment not spent on changing the energy system, is a moment wasted.

90% of innercity transport can be electric today.







Range: 150 – 300 kms Cost Reduction: 70% compared to oil-powered cars Perks: Premium parking, Access to every zone of cities Cost: 9.500 USD

Туре	Price	Range
72	\$9.500	180 kms
96	\$12.000	220 kms
120	\$18.000	250 kms





# **Current Products**

Total vehicles in Colombia 13.562.500 Total EVs: 5.425 (dec 2018)

Sedans: VW Beetle, Renault 4 – 9 and Sandero

Vans & Pick Ups: Renault Duster, Toyota

Prototype

Buses and Trucks



# Competition

#### Car dealers

#### GDP per Capita: 6.651 USD Dara from WorldBank: https://datos.bancomundial.org/indicador/NY.GDP.PCAP.CD

#### Renault:

- Twizy: 13.500 USD
- Zoe: 37.000 USD
- Kangoo: 28.000

### BYD:

- Yuan: 37.000 USD
- E6: 34.000

# Hyunday:

- Ioniq: 30.000 USD
- iMiev: 25.000 USD

KIA:

- Soul EV: 50.000 USD BMW:
- i3: 55.000 USD

The cheapest EV in the market is 13.500 which is 2 times the GDP per capita in Colombia.

This makes electric mobility non accessible for the majority of the population.

Our Solution, makes it more affordable for mid-class population and also, it does not add more cars to the streets as it uses a current car and just changes the engine. Our product is a just 30% of the price of a brand new FV

#### **Business Model** Instagram Communication WhatsApp channels Fairs **Events** ት International trade partners Sun Value Proposition " **EV** Conversion Energía Vectorial Community of EV **Batteries** Drivers & Engines Current: **EV** Conversions 4 **EV** Community In Development Charging stations network Loans for conversion through banks One time payment Franchise Model for scaling Data – Sustainable and Smart cities

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MA in Marketing & Sales MSc in Sustainable Development

Founder of Impact Hub Medellin Founder of Youth 4 Global Goals UN Foundation +SocialGood Fellow 10 years of experience in International Development managing projects with UN, ADB, AfDB...

# Team



#### José Miguel Saenz S Founder & CEO

- Electric Engineer
- Risk Specialist
- Managing Director at i2R ingeniería
- (Energy and engineering company)
- EVBox: Super Stars
- EVBox: Sustainable mobility
- specialist
- 18 years of experience in energy
- and engineering projects





Salomon Palacio B CFO and Supply Chain

- Business Management major in Finance
- Project Management Specialist
- Managing Director at Avanza IPS (Health company)
- 10 years of experience in
- international trade
- 5 years of experience managing a company

#### Felipe Vallejo U CMO

Communications & Marketing

- MA in consumer behavior
- MA in Public Relations

management

- Content director of the largest EV online magazine in South America VEC
- 12 years of experience in external communications and content



### Decarbonizing mobility



Federico Restrepo Sierra Founder Federico@evectorial.com

## **Energía Vectorial**

