

COMPAR'LABO

BECOME OUR LAB PARTNER !



COMPAR'ÉTUDES, THE 1ST COMPARATOR IN ENVIRONMENTAL SERVICES IN FRANCE LAUNCHES ITS NEW PROJECT, COMPAR'LABO. COMPAR'LABO IS A PLATFORM THAT BRINGS TOGETHER PLAYERS IN THE WORLD OF POLLUTED SITES AND SOILS, **THE OBJECTIVE IS TO OBTAIN ADVANTAGEOUS SERVICES AND RATES FOR COMPAR'LABO MEMBERS IN RETURN FOR A SIGNIFICANT VOLUME OF BUSINESS FOR THE PARTNER LABORATORIES.**

IF YOU ARE A COFRAC ACCREDITED LABORATORY, OR EQUIVALENT, SPECIALISED IN THE ANALYSIS OF POLLUTED SITES AND SOILS, **COMPAR'LABO** CAN HELP YOU TO :

- DEVELOP YOUR TURNOVER
- INCREASE THE LOYALTY OF YOUR EXISTING CUSTOMERS
- SIMPLIFY YOUR CUSTOMER RELATIONSHIP MANAGEMENT
- STRENGTHEN YOUR BRAND IMAGE
- REDUCE YOUR OPERATIONAL COSTS
- HAVE ACCESS TO FIRST CLASS MARKET INTELLIGENCE



WHY WORK WITH COMPAR'LABO?



TURN OVER

BY JOINING THE EXCLUSIVE **COMPAR'LABO** NETWORK, YOU WILL BE ONE OF ONLY THREE LABORATORIES REFERENCED IN YOUR FIELD. THIS EXCLUSIVITY OFFERS YOU A REAL CHANCE TO DISTINGUISH YOURSELF FROM YOUR COMPETITORS AND TO REACH A CAPTIVE MARKET REPRESENTING SEVERAL MILLION EUROS. MOREOVER, WE FORMALLY COMMIT OURSELVES NOT TO SOLICIT YOUR EXISTING CUSTOMERS.



CONFIDENTIALITY

WE TAKE THE **CONFIDENTIALITY** OF YOUR INFORMATION VERY SERIOUSLY. WE ARE FULLY AWARE OF THE SENSITIVITY AND CRITICAL IMPORTANCE OF THE INFORMATION YOU ENTRUST TO US FOR THE PROPER CONDUCT OF YOUR BUSINESS. WE WILL NEVER SHARE OR DISCLOSE YOUR INFORMATION TO THIRD PARTIES WITHOUT YOUR EXPLICIT CONSENT. OUR AIM IS TO BUILD A RELATIONSHIP OF TRUST WITH YOU, AND THE PROTECTION OF YOUR INFORMATION IS AT THE HEART OF THIS COMMITMENT.



SERVICES

BY BECOMING A **COMPAR'LABO PARTNER**, YOU GAIN IN SIMPLICITY AND EFFICIENCY. WE HELP YOU SIMPLIFY YOUR CUSTOMER RELATIONSHIP MANAGEMENT. INSTEAD OF NEGOTIATING WITH MULTIPLE COMPANIES, CHASING UP RECEIVABLES OR OTHER ISSUES, YOU WILL ONLY HAVE ONE POINT OF CONTACT, COMPAR'LABO. THIS FREES UP YOUR TIME AND RESOURCES TO FOCUS ON YOUR CORE BUSINESS.



REPUTATION & PUBLICITY

BY JOINING **COMPAR'LABO**, YOU STRENGTHEN YOUR BRAND IMAGE, ESPECIALLY IF YOUR LABORATORY IS NOT YET WELL KNOWN IN FRANCE. WE MAKE A POINT OF ACTIVELY PROMOTING OUR PARTNER LABORATORIES WITHIN OUR NETWORK. YOUR NAME AND YOUR SERVICES WILL BE HIGHLIGHTED, GIVING YOU AN UNPARALLELED OPPORTUNITY TO STAND OUT AND GAIN NOTORIETY ON THE FRENCH ENVIRONMENTAL ANALYSIS MARKET.

COMPAR'LABO REPRESENTS A REAL INNOVATION, THE VISION IS CLEAR AND FUTURE ORIENTED, WE ARE NOT HERE FOR A SIMPLE FLASH IN THE PAN, BUT TO BUILD LONG TERM RELATIONSHIPS AND HELP OUR **PARTNER LABORATORIES** AND MEMBERS TO DEVELOP IN A WIN/WIN RELATIONSHIP.

BY CHOOSING TO BECOME A **PARTNER LABORATORY** AT THE BEGINNING OF OUR ADVENTURE, YOU ARE MAKING A CHOICE THAT HAS AN IMPACT NOT ONLY FOR THE FUTURE, BUT ALSO FOR THE PRESENT. TODAY, OUR POTENTIAL IS WORTH MILLIONS OF EUROS AND IS GROWING EVERY DAY. WE OFFER YOU A UNIQUE OPPORTUNITY TO BENEFIT FROM THIS MOMENTUM BY BEING PART OF THIS MOVEMENT FROM THE VERY BEGINNING AND BEING PART OF THE CHANGE.

TO FIND OUT MORE OR TO JOIN US, CONTACT US NOW!

CONTACT:

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Votre Partenaire Environnement