Forbes









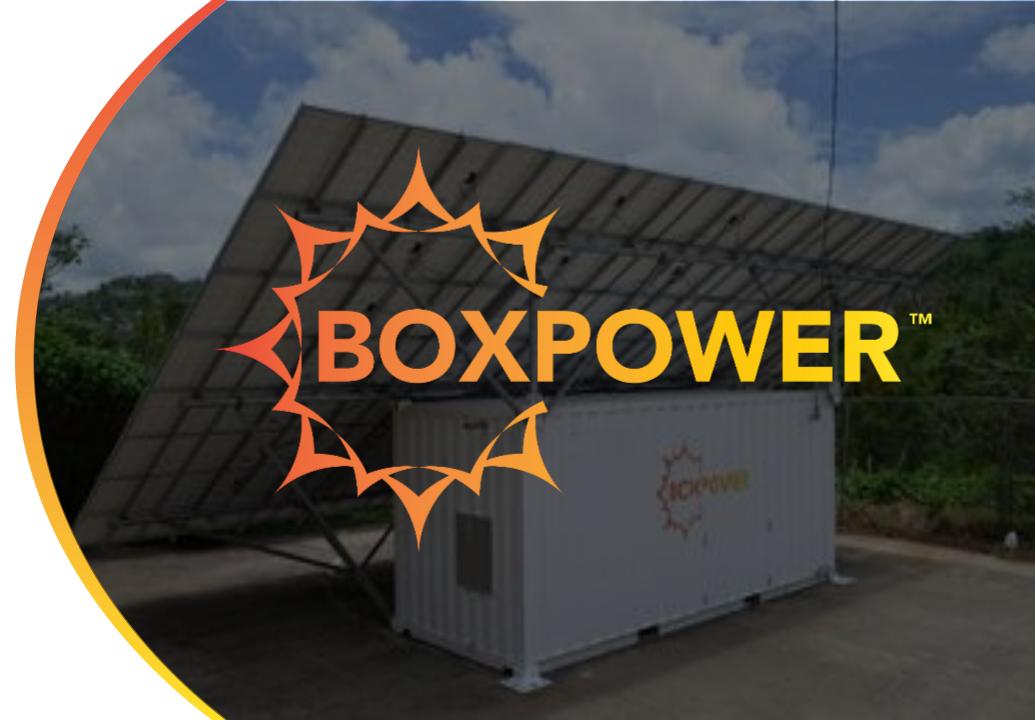








theguardian



A BETTER WAY TO POWER THE UNSERVED



OLD SOLUTION: GENERATORS

- EXPENSIVE
- FUEL INSECURITY
- UNHEALTHY

NEWER SOLUTION: MICROGRIDS

- CUSTOM BUILT
- 6-9 MONTH DESIGN + INSTALLATION
- REQUIRES MAJOR CONSTRUCTION

IT'S TIME FOR SOMETHING NEW...



TURNKEY SOLAR MINI GRIDS

RELIABLE

SOLAR, BATTERY, AND **BACKUP ENGINE**

AFFORDABLE

HALF THE COST OF **DIESEL GENERATION**

CONVENIENT

INSTALLS IN 5 HOURS, **ANYWHERE**

ONE QUESTION: HOW MANY BOXES?



TRACTION AND PIPELINE

SINCE MAY 1, 2018

Qualified Leads \$14.9M

Proposals Sent \$7.5 M

Contract Negotiations \$1.5M

\$1.2M







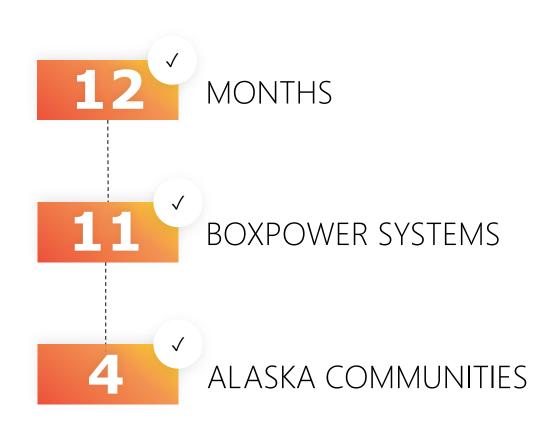






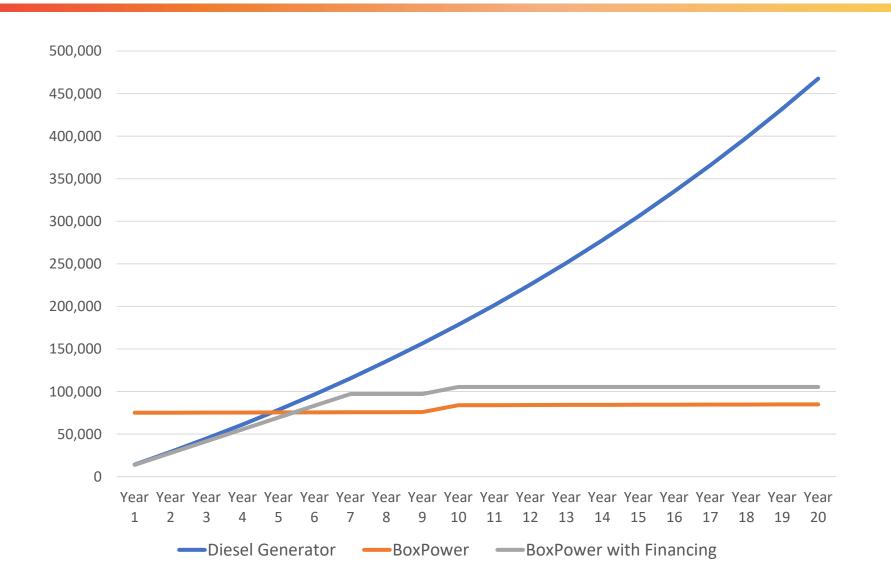
_	Good Franks	Number of times contacted	uer of Sales Arthities Original Saure To-	e Solar Canacity (WW) Deal course	3ct ∆rthúhi Diha	Owner Assigned Date	Deal Stage	Original Source Data 1	Battery Capacity (kWhr)	Deal Name	Amount Generator Capacity (kW)	Amount in company currency
	Deal Region Hawaii	Number of other contacted Numb	er of Sales Activities Original Source Typ 14 Organic Search	e Solar Capacity (kW) Deal owner 5.5 Angelo Campus	Last Activity Date 7/2/2019 10:09	Owner Assigned Date 5/24/2019 11:03	3 Closed	Original Source Data 1 Unknown keywords (SSL)	natury capacity (kWhr)	Deal Name 10 Wendy - 5.5kW	Amount Generator Capacity (kW) 25513.6	Amount in company currency 0 2551:
Closed	Contiguous US	16	45 Organic Search	22 Angelo Campus	4/25/201911:56	3/6/2019 20:08	8 Closed	Unknown keywords (SSL)		80 Container Solutions Inc - New Deal	92851.05	24 92851.
Closed	Contiguous US Puerto Rico	1 3	1 Offline Sources 4 Offline Sources	15 Angelo Campus 5.175 Michele Nesbit	3/13/2019 2:44 12/21/2018 4:00			SALES SALES		83 Camp Ross Relies 17.5 A'Circ Equipment Quote MERCY CORPS	77544.9 23997	20 7754- 0 239
	Alaska	•	Offline Sources	45 Michele Nesbit	,-,	1/31/20195:47		SALES		O Deering Alaska Project	220396	0 2203
L	Contiguous US	5	6 Offline Sources	8.6 Randy Hard	11/27/2018 11:47			CONTACTS		0 Currin SC8.6kW	31393.75	31393.
	Hawan Alaska	4	5 Offline Sources	45 Anderson Barkow	0/15/201911:44 2/15/201913:34	8/9/2018 16:52 6/1/2018 15:16		SALES SALES		84 Sandia National Laboratories - New Deal O Buckland Alaska Project	53180 121195	531 1211
	PLESTAL	•	5 Offiline sources	45 Anties of Ballow	2/15/201915.54	6/5/201811:17	7 Closed	SALES		84 Proyecto de Apoyo Mutuo, Mariana	110000	1100
Contract [Contiguous US	6	9 Organic Search	22 Angelo Campus	6/19/201913:56		1 Contract Negotiation	Unknown keywords (SSL)		40 blackrocklabs.org - 22kW	75051.30799	28 75051.307
Contract	Alaska Alaska	6	12 Organic Search	17.3 Randy Hard	3/26/201911:32		2 Contract Negotiation	Unknown keywords (SSL)		120 ANTHC - Chiller Deal	145762 1500000	1457 150 15000
		10	27 Offline Sources	200 Angelo Campus	6/25/201917:19		8 Contract Negotiation 5 Contract Negotiation	SALES		300 Shungnak 0 Pilot Point - Grocery Store	227658.37	0 227658.
Negotiation	Puerto Rico		Offline Sources	30 Angelo Campus			4 Project Proposal Sent	SALES		84 Mercy Corps - # MC-SJU-T020	180000	0 1800
Negotiation	Continuous HE	17	38 Oceanic County	8.6 Angelo Campus	7/9/2019 12:54		O Project Proposal Sent 4 Project Proposal Sent	IMPORT Unknown keywords (SSL)		515 Pacific Beach Tower Inc - New Deal 10 Wendy - 8.6kW	540150 57699.34333	5401 0 57699.343
ſ	Hawaii Hawaii	17	28 Organic Search 28 Organic Search	10 Angelo Campus	7/9/2019 12:54		D Project Proposal Sent	Unknown keywords (SSL)		10 Wendy - 10kW/10kWh Solar Battery Container	62499.33999	0 57699.343
	Puerto Rico	12	16 Offline Sources	22 Michele Nesbit	5/20/201913:42		Project Proposal Sent	API		20 RMI RFP Humacao	81032.993	0 81032.9
	Puerto Rico East Africa	6	7 Offline Sources 5 Offline Sources	0 Michele Nesbit 127 Angelo Campus	5/20/2019 13:42 3/26/2019 11:24		5 Project Proposal Sent 9 Project Proposal Sent	API CONTACTS		60 Caguas Bank 300 Renewvla Energy - Kenya	105077 500000	0 1050 60 5000
Pronosals	East Arrica SE Asia	1	1 Offline Sources	12/Angelo Campus 10 Angelo Campus	3/26/201911:24 4/1/201914:22		OProject Proposal Sent	SALES		40 Debbie Thorpe - New Deal	37980	12 379
Proposals	West Africa		Organic Search	300 Michele Nesbit			Project Proposal Sent	Unknown keywards (SSL)		2000 \$393,807 Horizon Energy Sierra Leone Projects	393807	200 3938
-		7	10 Offline Sources	44 BoxPower Sales Team	5/1/2019 18:30		Project Proposal Sent	CONTACTS		206 primary productions - New Deal	214640	2146
Sent	East Africa Caribbean	8	16 Organic Search 5 Offline Sources	43 Angelo Campus 8.6 BoxPower Sales Team	10/31/2018 10:21 12/20/2018 11:02		8 Project Proposal Sent 2 Project Proposal Sent	Unknown keywords (SSL) CONTACTS		230 Sustenersol - New Deal 65 Blue Earth Moringa - New Deal	179914 74801	1799 748
Selit	Contiguous US	5	10 Organic Search	31 Randy Hard	5/1/2019 18:44		S Project Proposal Sent	Unknown keywords (SSL)		100 Lodge Power	169992	1699
l l	Contiguous US West Africa	2 3	3 Direct Traffic 5 Direct Traffic	5 Anderson Barkow 88 Michele Nesbit	5/1/2019 18:36 3/7/2019 8:45	10/29/2018 9:48 9/27/2018 14-57	8 Project Proposal Sent 2 Project Proposal Sent	boxpower.io/ boxpower.io/quote		30 Andy Kmetz - SkWDeal 412 Masassire Dairy Processing Plant	401240	4012
•	WestAirta	3	3 Social Media	8.6Randy Hard	12/17/2018 9:45		6 Project Proposal Sent	Facebook		0 Patrick SC8.6	27981	279
		4	6 Direct Traffic	30.6 Angelo Campus	10/2/2018 9:56		1 Project Proposal Sent	meetings.hubspot.com/angelo7		150 innovasishotels.com - New Deal	193551	1935
	MENA West Africa	5	7 Offline Sources	17.3 Angelo Campus 18 Angelo Campus	7/1/2019 13:13 6/20/2019 9:35		6 Interested - Info has been provided 2 Interested - Info has been provided	SALES Unknown keywords (SSL)		20 Renewable Currents - New Deal 20 Bob Rich - Burkina Faso	546309.2 65033.34667	0 546309 0 65033.346
	West Africa Contiguous US	1	1 Direct Traffic	18 Angelo Campus 11 Angelo Campus	5/1/2019 18:54		9 Interested - Info has been provided	boxpower.io/quote		20 Bob Rich - Burkina Faso 0 Cody Oliver	51381.94666	0 51381.946
	Puerto Rico	5	12 Offline Sources	120 Angelo Campus	4/22/201919:38		6 Interested - Info has been provided	SALES		400 RMI & STC - 6 schools phase 1	145038.0493	0 145038.04
	Contiguous US Contiguous US	2	2 Paid Search 1 Organic Search	17.6 Angelo Campus 8.6 Angelo Campus	5/21/2019 16:57 5/21/2019 17:00		4 Interested - Info has been provided 5 Interested - Info has been provided	solar power - one week Unknown keywords (SSL)		10 Michael Descoteau - Solar Battery System 20 Jeffrey Shed - 8.6kW Solar Battery System	70815.93999 64770.4	0 70815.939 0 64770
ſ	Alaska	1	1 Offline Sources	300 Angelo Campus	4/24/2019 10:23		1 Interested - Info has been provided	SALES		0 Kotzebue Electric Association - 300kW Grid Tie	750000	0 7500
	Contiguous US	3	5 Paid Search	0 Angelo Campus	5/23/201910:38		1 Interested - Info has been provided	solar power - one week		20 Jeff Hamer - New Deal	42622.4	0 42623
	Alaska Puerto Rico		Offline Sources 10 Offline Sources	18 Angelo Campus 52 BoxPower Sales Team	5/2/2019 11:50		6 Interested - Info has been provided O Interested - Info has been provided	SALES		60 ASRC Energy Services, LLC - New Deal 167 BoxPower Solar Cariduro Power	169715.92 119186.9	12 169715. 11918
	West Africa	1	2 Organic Search	22 Michele Nesbit	3/11/2019 6:05		1 Interested - Info has been provided	Unknown keywords (SSL)		69 Community & Telecom Solar Battery Container	109640	0 1096
	Contiguous US	2	3 Social Media	22 Michele Nesbit	5/1/2019 18:28		4 Interested - Info has been provided	Instagram		103 Phylos Bioscience - New Deal	102030	1020
	Puerto Rico Contiguous US	9	18 Offline Sources 2 Offline Sources	BoxPower Sales Team 17.3 Michele Nesbit	12/17/2018 16:46 5/1/2019 18:29		5 Interested - Info has been provided Dinterested - Info has been provided	SALES CONTACTS		The Relief Foundation - New Deal 55.2 Solar Quote - John Pipitone	158536	0 1585
	Contiguous US	5	7 Direct Traffic	17.3 Randy Hard	5/21/201917:06		3 Interested - Info has been provided	boxpower.lo/		84 Agajanian Vineyards - Off Grid	45067.48	45067.
	Contiguous US	2	3 Offline Sources	26 Randy Hard	5/1/2019 18:31		9 Interested - Info has been provided	IMPORT		150 LED Power Saver	161506	1615
	Contiguous US	3	4 Organic Search	34.6 Randy Hard	5/1/2019 18:33		Ointerested - Info has been provided 9 Interested - Info has been provided	Unknown keywords (SSL) SALES		84 Ohara Net Works - New Deal	113559	1135 59499.339
	Contiguous US Contiguous US	3	6 Offline Sources 4 Direct Traffic	8.6 Randy Hard 8.6 Randy Hard	5/2/2019 12:08 5/1/2019 18:34		Ointerested - Info has been provided	boxpower.io/		64 Solarbox - Off-grid Cell Site O Shanda L Perryman - New Deal	59499.33999 27981	59499.339
	Contiguous US	3	4 Organic Search	26 Randy Hard	5/1/2019 18:34		3 Interested - Info has been provided	Unknown keywords (SSL)		150 Anthropocene Institute - New Deal	130332	1303
	Contiguous US	2	3 Offline Sources	8.6 Randy Hard	5/1/2019 18:14		3 Interested - Info has been provided	CONTACTS		64 Randy Scorr - SB8.6	59381	593
	Contiguous US Contiguous US	3 2	5 Direct Traffic 5 Direct Traffic	8.6 Randy Hard 8.6 Randy Hard	5/1/2019 18:35 5/25/2019 13:36		3 Interested - Info has been provided 2 Interested - Info has been provided	boxpower.io/ boxpower.io/		0 Forrest Teran - SC8.6 64 Bernhard Friebe SB8.6	27481 76451	274
	East Africa	8	16 Organic Search	43.2 Angelo Campus	10/31/2018 10:21		3 Interested - Info has been provided	Unknown keywords (SSL)		230 Sustenersol - New Deal	227999	2279
	Contiguous US	3	4 Direct Traffic	8.6 Randy Hard	5/1/2019 18:36		Ointerested - Info has been provided	boxpower.io/quote		64 Brown Enterprises - New Deal	57881	578
Qualified	Contiguous US Contiguous US	5	9 Organic Search 4 Offline Sources	17.3 Randy Hard 8.6 Randy Hard	5/1/2019 18:37 5/1/2019 18:17		3 Interested - Info has been provided 4 Interested - Info has been provided	Unknown keywords (SSL) CONTACTS		84 Atkinson - Residential SC17.3 Royce SC8.6	139484 27981	1394 279
Qualified	Contiguous US	2	4 Organic Search	8.3 Randy Hard	5/1/2019 18:38		Interested - Info has been provided	Unknown keywards (SSL)		64 Brian Blossey SBG8.3	149985	1499
_	Contiguous US	1	3 Organic Search	17.3 Randy Hard	5/1/2019 18:19		4 Interested - Info has been provided	Unknown keywords (SSL)		83.6 Chenot - 5817.3	74951	749
Llaada l	Puerto Rico	8	14 Offline Sources 1 Paid Search	8.6 Angelo Campus 22 Michele Nesbit	5/15/2019 9:45 5/1/2019 18:21		8 Interested - Info has been provided 2 Interested - Info has been provided	SALES video launch		64 Christ University - New Deal 103 CTS, Inc PR - New Deal	116004.56 124950	116004. 1249
Leads	Puerto Rico	5	7 Paid Search	8.6 Michele Nesbit	5/1/2019 18:23		9 Interested - Info has been provided	video launch		64 High Achievement Christian School - New Deal Jose Ortiz	90053	900
	Caribbean	1	1 Direct Traffic	8.6 Michele Nesbit	7/31/201813:43		7 Interested - Info has been provided	boxpower.io/quote		64 Government of Montserrat - New Deal	69881	698
	Puerto Rico	2	2 Paid Search 1 Organic Search	17.3 Anderson Barkow 22 Michele Nesbit	7/31/201813:41 7/31/201814:25		8 Interested - Info has been provided 3 Interested - Info has been provided	smb / nonprofit Unknown keywords (SSL)		84 Guillermo Gonzalex 103 Americares - New Deal	69951 129950	699 1299
	Puerto Rico	1	1 Organic Search	8.6 Michele Nesbit	5/1/2019 18:27		7 Interested - Info has been provided	Unknown keywords (SSL)		64 obofoods - New Deal	64492.873	64492.8
		7	12 Direct Traffic	8.6 Angelo Campus	10/8/201814:39			boxpower.io/		64 Jehovah's Witnesses	69880.97	69880.
	Caribbean Alaska	2	2 Direct Traffic 10 Offline Sources	22 Michele Nesbit 10 Anderson Barkow	5/1/2019 18:05 6/26/2019 13:48			boxpower.io/clean-energy-is-essential MOBILE_IOS		103 Karel van Haren 10 Nathan Lojewski	104030 31003.69333	1040 0 31003.693
	Alaska	0	1 Offline Sources	22 Angelo Campus	12/4/201816:51			SALES		103 TIKCHIK AIRVENTURES - New Deal	100000	1000
	Caribbean	3	5 Offline Sources	9000 Angelo Campus	6/12/201914:28	6/3/2019 10:27	7 Qualified Customer	SALES		Olmprove Group - New Deal	147459.08	0 147459
	Contiguous US West Africa	1	1 Offline Sources Offline Sources	18 Angelo Campus 110 Angelo Campus	7/1/2019 10:03	6/5/2019 9:00 4/10/2019 10:08		SALES SALES		40 Hidden Creek Farm 400 WSP Global Inc New Deal	87464.7	28 0 87464
	Caribbean	4	7 Organic Search	22 Angelo Campus	5/23/2019 14:26	5/10/2019 15:53		Unknown keywords (SSL)		44 Jose Luengo - New Deal	82581.46666	11 82581.466
	Contiguous US	1	1 Paid Search	5.5 Angelo Campus	5/13/2019 15:53			solar power - one week		O Brittney Erin	21870.94666	0 21870.946
	Alaska	2	2 Direct Traffic	5.5 Angelo Campus	5/21/201917:02			boxpower.io/products/solar-battery-container		10 Brian Pinkard - Solar Battery System	52750.41999 77933.33333	0 52750.419 0 77933.333
	Hawaii Contiguous US	17	28 Organic Search 7 Offline Sources	17 Angelo Campus 22 Angelo Campus	7/9/2019 12:54 6/18/2019 17:09			Unknown keywords (SSL) SALES		20 Wrist Widget - 17kW 60 Halcyon Dilligence	77933.3333 150000	0 77933.333 28 1500
	MENA		Offline Sources	264 Michele Nesbit		12/4/2018 12:17	Qualified Customer	SALES		1236 equipment quote - rosamtech.com	1131045	11310
	MENA	1	1 Offline Sources	1700 Michele Nesbit	1/7/2019 10:33	12/4/2018 12:14		SALES		3450 50x SB17 & SB17 - DESERT TECHNOLOGIES, LLC	8587150	85871
	MENA Contiguous US	2	3 Offline Sources 1 Offline Sources	88 Michele Nesbit 17.3 Michele Nesbit	3/7/2019 18:00 3/1/2019 12:38			SALES SALES		276 Solar Power Plant - 4 units 83 Atlas Power quote w/LFP	572250 114497	0 5722
	Contiguous US	1	1 Offline Sources	8.6 Michele Nesbit	3/23/2019 13:42		•	CONTACTS		0 Brooklyn Herod - Residential 8.6kW Solar Quote	44108	0 441
	East Africa	2	4 Offline Sources	50 Angelo Campus	3/14/2019 0:16			SALES		180 Greenspark - New Deal	200000	0 2000
	Caribbean MENA	3	4 Paid Search 2 Offline Sources	22 Michele Nesbit 307 Michele Nesbit	5/2/2019 12:35 1/8/2019 21:48			video launch CONTACTS		83 Ned Vincent - 22kW FLA & LFP 276 Equipment Quote - crescent-me.com	116686.9 1184000	0 116680 0 11840
· · · · · · · · · · · · · · · · · · ·	MENA Puerto Rico	1	2 Offline Sources	30/ Michele Nesort BoxPower Sales Team				CONTACTS		276 Equipment Quote - crescent-me.com Casey James - New Deal	1104000	J 11840
`		8	18 Offline Sources	BoxPower Sales Team	6/7/2019 0:13	11/2/20189:12	2 Qualified Customer	CONTACTS		Grid Alternatives		6
	Puerto Rico	0	1 Offline Sources 2 Offline Sources	44 Angelo Campus 220 Angelo Campus	6/4/2018 18:30 11/26/2018 15:42			SALES SALES		206 Foundation for Puerto Rico 1030 Municipality of San Juan	291000 1140000	6 2910
	Puerto Rico	2	2 Utiline Sources 2 Paid Social	220 Angelo Campus 52 Michele Nesbit	11/26/2018 15:42 8/10/2018 9:16			Facebook		1030 Municipality of San Juan 252 Hugo Varona Ag application	1140000 668024	11400

THERE ARE 252 OFF GRID ALASKAN COMMUNITIES





AFFORDABLE



NPV: 167K in Savings

LCOE: \$0.15/kWh

\$4 per gallon 5% fuel increase per year 8% interest (Financing) 7% Discount Rate

DESIGNED FOR SIMPLICITY





STANDARDIZED & PRE ENGINEERED



INTEGRATES
WITH EXISTING
GENERATION



CUTS SOFT COSTS
BY 50%



WHY CUSTOMERS LIKE US





UTILIZES LOCAL LABOR

EASY RACKING SYSTEM

























MARKET LANDSCAPE

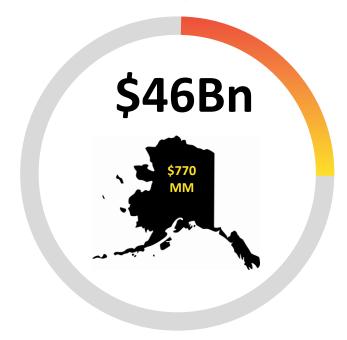
Type	Type Pico SI Scale Individual House		Micro-/Mini-grids	Utility Grid
Scale			Multiple households, communities, and small-scale commercial	Small towns, cities, and large-scale industrial
Example Product				
	POLLINATE PNERGY	M-K@PASOLAR	BOXPOWER	Topaz Solar Farm¹

*SHS: Solar Home System

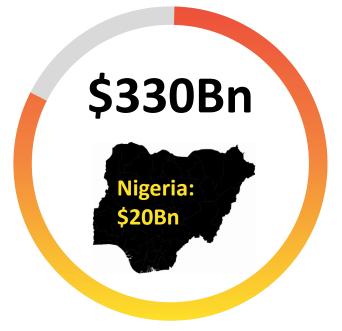
[†] A satellite image of the Topaz Solar Farm, one of the largest solar farms built to date. Located in San Luis Obispo, it powers about 160,000 California homes and is about the size of 4,500 football fields.

MARKET SIZE

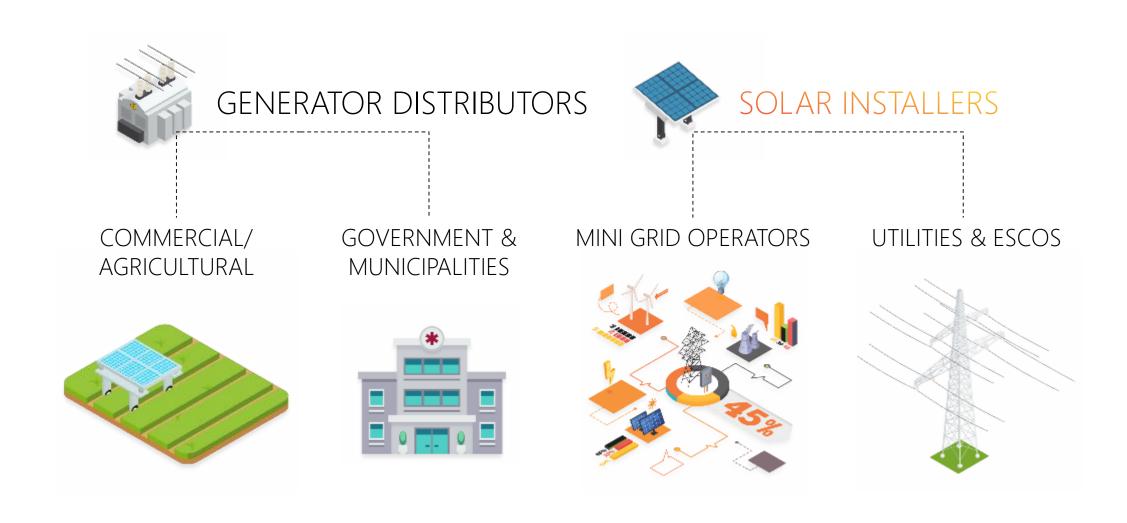
Diesel Generator Market (<75kW)







SALES CHANNELS



40% OF TELECOM TOWERS RUN ON DIESEL



BOXPOWER ADVANTAGES



Redundancy & Reliability



Reduced Installation & Operating Cost



Remote Monitoring

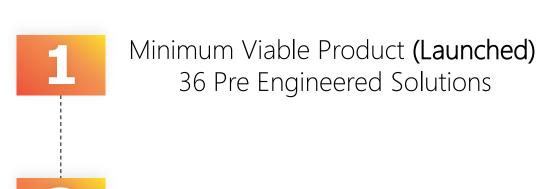


Reduce Opex Volatility



Security In The Container

TECHNOLOGY ROADMAP



Residential Palletized Unit (in Design)



Intelligent Energy Management System and Proprietary Software





MICHELE NESBIT
Co Founder/VP Engineering
10 YRS SOLAR DESIGN/MANAGEMENT
PLAN IT SOLAR, SIERRA SOLAR







Co Founder/CEO

AWARD WINNING ENTREPRENEUR,
ENGINEERING/ANTHROPOLOGY





ANDERSON BARKOW
Co Founder/VP Finance
BANK OF AMERICA MERRILL LYNCH
RSF SOCIAL FINANCE









Puerto Rico GM



Alaska GM



TREVOR WOESSNER Electronics



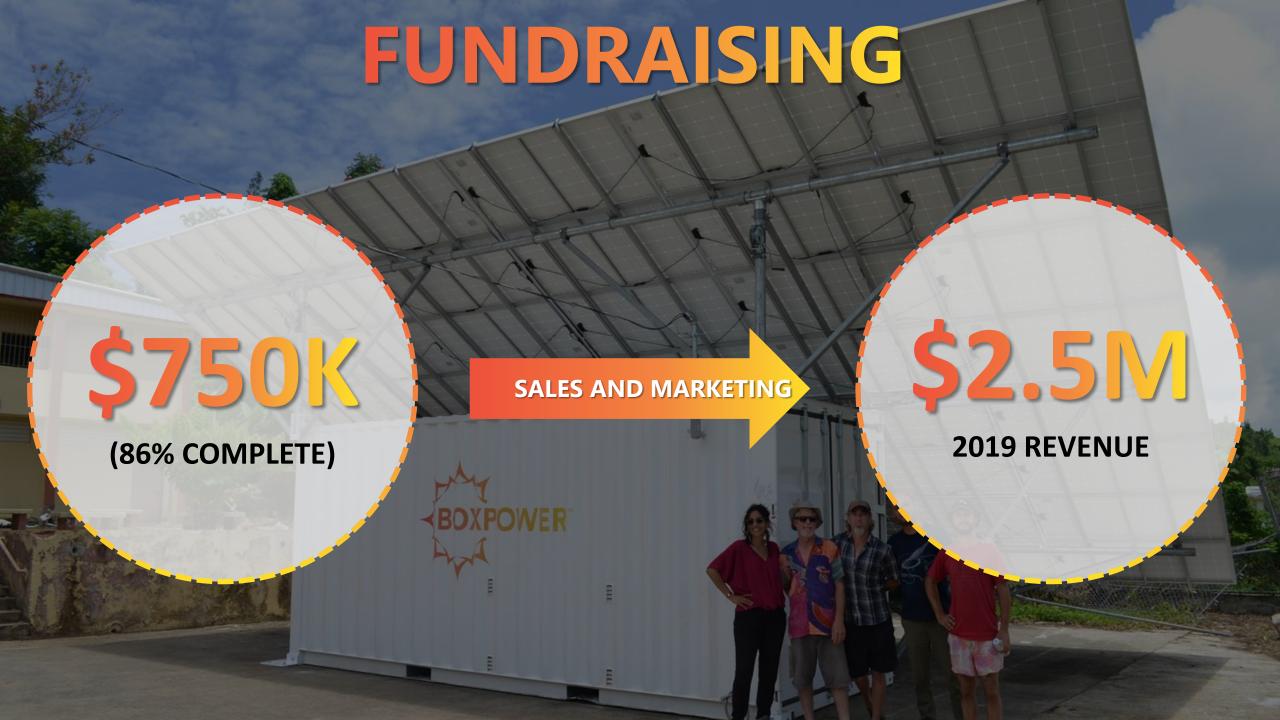
Production



Production



ERIC YOUNGREN
International Business Dev./Ops

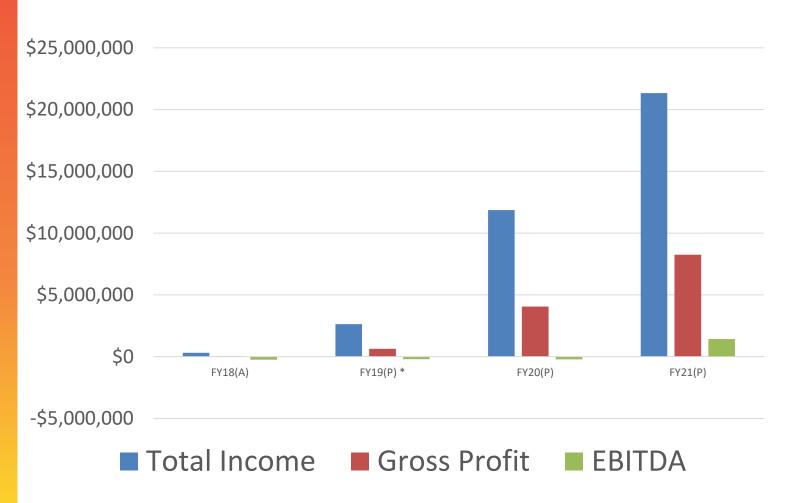


BoxPower

Deal Summary

- SAFE Note
 - \$750,000 (86% complete)
 - Led by DRK Foundation
- Planned Series A MID 2020

Financials





CONTACT US

ANGELO CAMPUS, CEO



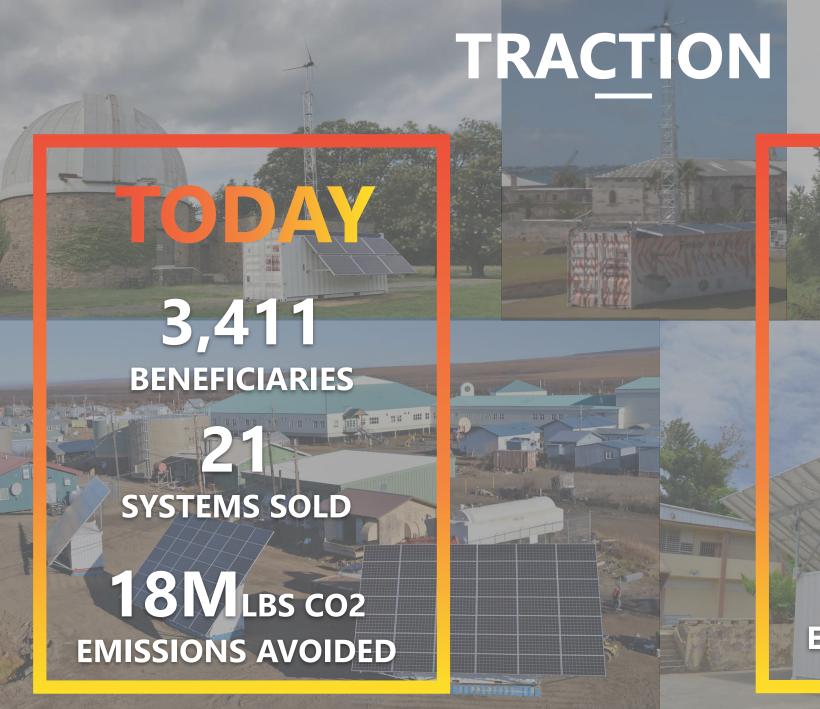
530-798-9509

HTTP://BOXPOWER.IO



APPENDIX





8,000 BENEFICIARIES **SYSTEMS SOLD** 68MLBS CO2 **EMISSIONS AVOIDED**

COMPETITIVE ADVANTAGE

DIFFERENTIATORS

- LARGEST & LOWEST COST SOLAR ARRAY
- ENERGY MANAGEMENT SYSTEM
- ON OR OFF-GRID VERSATILITY
- FIRST MOVER ADVANTAGE
- TRACTION
- BRAND

