

YOUR PARTNER FOR A
GREENER WORLD





ABOUT THE COMPANY

An Overview

Industry Leadership

Energy Platform

AN OVERVIEW

Amplus Solar is India's leading owner and operator of distributed/rooftop solar assets for Commercial and Industrial Customers.

300+ MW

Capacity

200+

Projects

100+

C&I Customers

250+




Dedicated
Professionals

150+




Sales Network
Across Asia



PIONEERS

-  First developer in India to be awarded rooftop debt financing by World Bank & ADB
-  175 mWp: India's Largest Open-Access Solar Park at Gadag, Karnataka; supplying power to 30+ customers
-  India's first tracker based Airport Solar Project at HAL Airport, Bengaluru
-  One-of-a-kind Battery Integrated Solar Plant with Energy Management System at a Toll Plaza
-  India's largest Rooftop Plant (OPEX with net metering) of 6.2 MW for Yamaha, Noida in 2016

GROWTH STORY

-  270% increase in capacity in 3 years
-  Customer base doubled from 2017 to 2018
-  Three-fold growth in Sales and Service network in the last year



AWARDS AND INDUSTRY ASSOCIATIONS



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Heading the FICCI Committee on Rooftop Solar interacting with MNRE on behalf of the industry



Member of the BRICS Business Forum representing India's views on distributed solar



Founding Member of India's first Distributed Generation Association



Member, Advisory Council, Renewable Energy World Conference



Member of the World Bank Consultation Group on rooftop solar financing



Member of India German Energy Forum (IGEF) representing Indian distributed solar industry



Active member of the CII Solar Initiatives



Active member in National Solar Energy Federation India



BACKED BY A LEADING INFRA FUND

Promoted by I SQUARED CAPITAL, a \$10.6 billion U.S. based PE Fund present in 15 countries; Offices in New York, Houston, London, Hong Kong, New Delhi and Singapore.

\$10.6 Billion

Assets under
Management

320+

Assets

17

Portfolio Companies

7

Global Offices

\$1.8 Billion

Co-investments

90+

Investment Professionals



**I SQUARED
CAPITAL**

BACKED BY A LEADING INFRA FUND

I Squared: Globally diversified portfolio

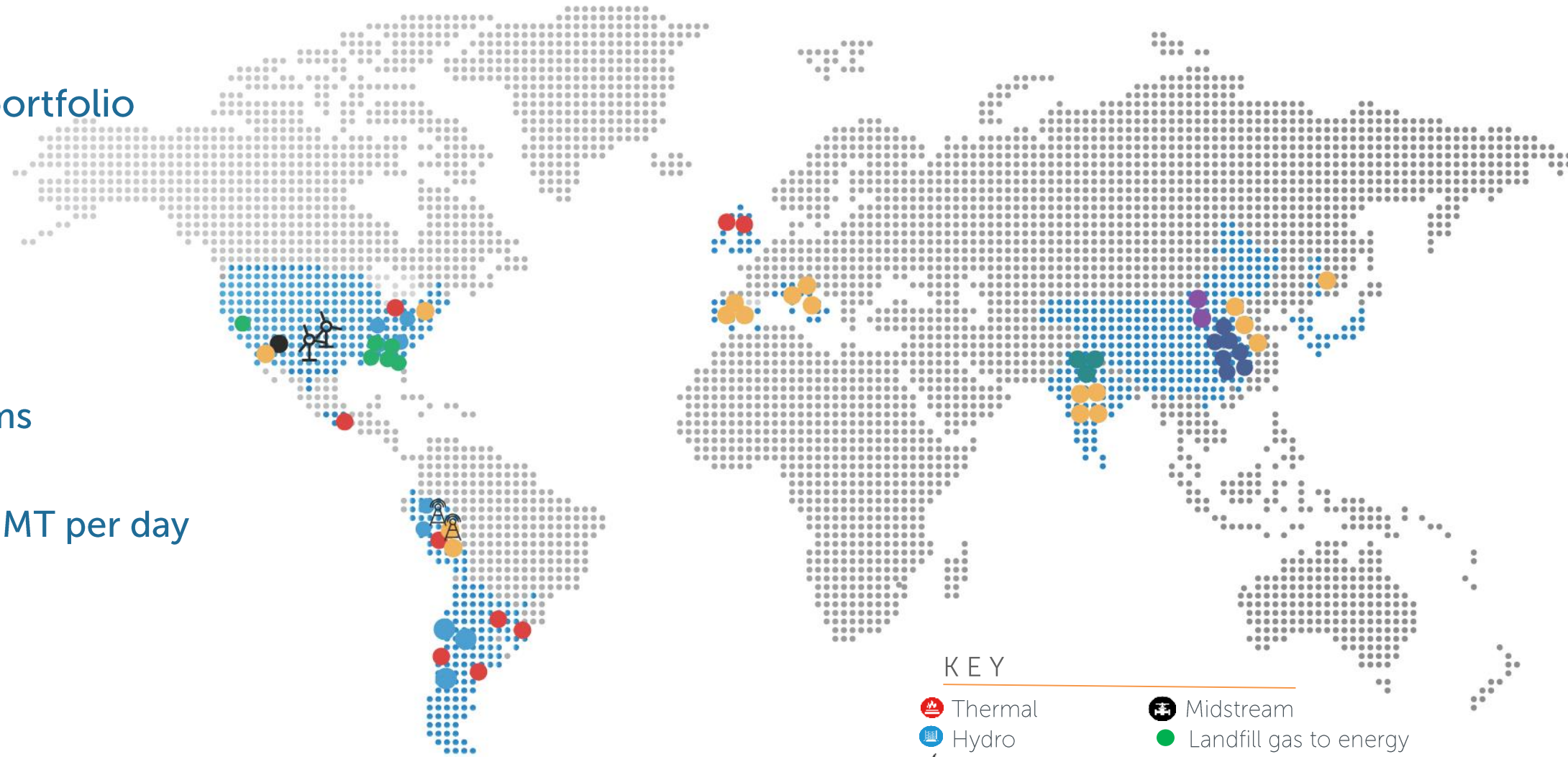
 SOLAR & WIND: 3,705+ MW

 THERMAL: 3,330+ MW

 GATHERING SYSTEMS: 354 kms

 WATER TREATMENT: 237,500 MT per day

 TOLL ROADS: 1,300 lane kms



KEY

-  Thermal
-  Hydro
-  Wind
-  Solar
-  Waste Water Treatment Plants
-  Midstream
-  Landfill gas to energy
-  Transmission
-  Transportation
-  Combined Heat and Power (CHP)



BUSINESS OFFERINGS

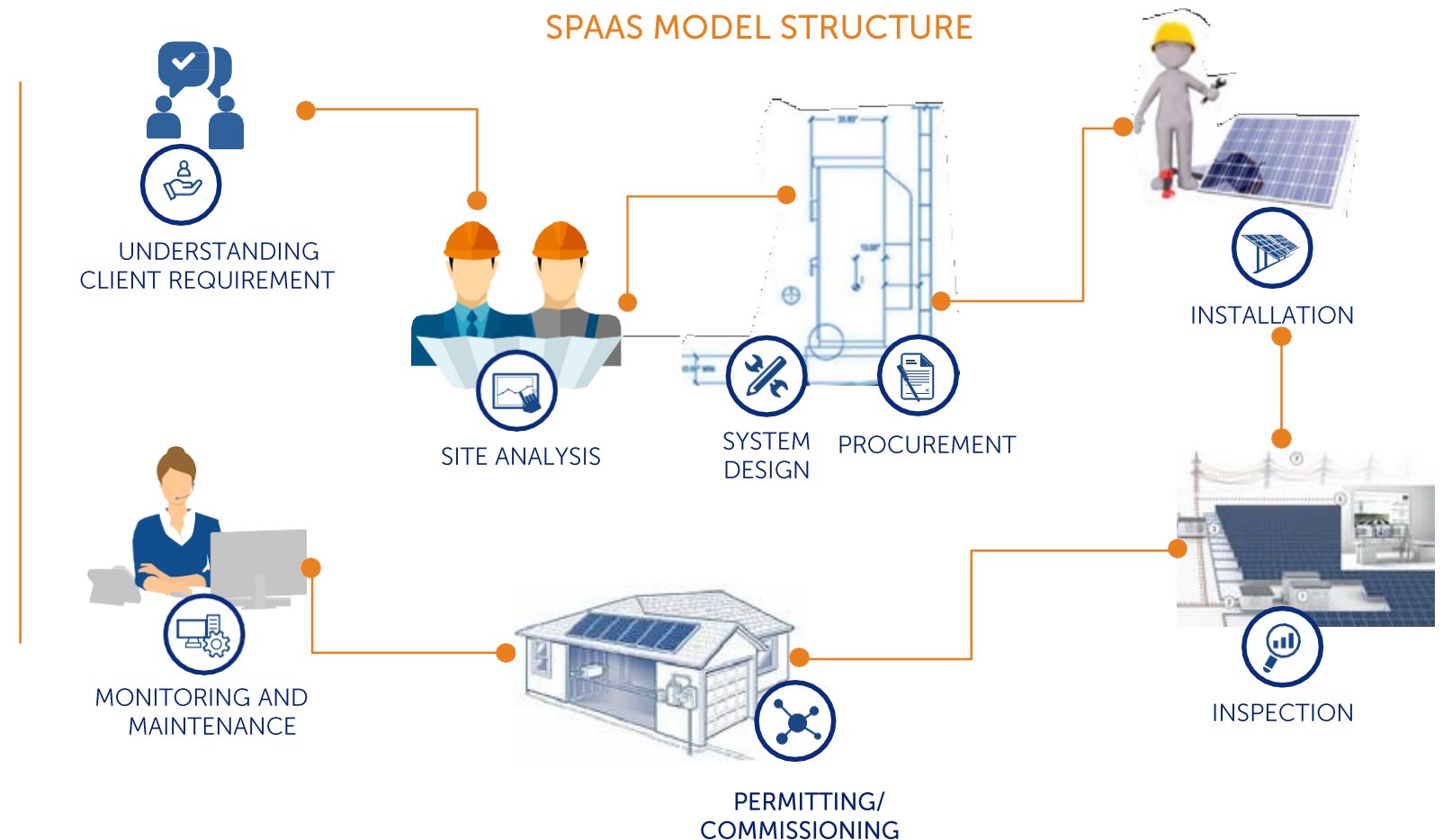
- SPAAS Model
- Rooftop (on-site) Solar
- Open-Access (off-site) Solar
- Battery Energy Storage Solutions

SOLAR POWER AS A SERVICE (SPAAS)

Innovative value chain consisting of Engineering, Procurement, Construction, Delivery and Maintenance of Solar system.

Benefits of SPAAS

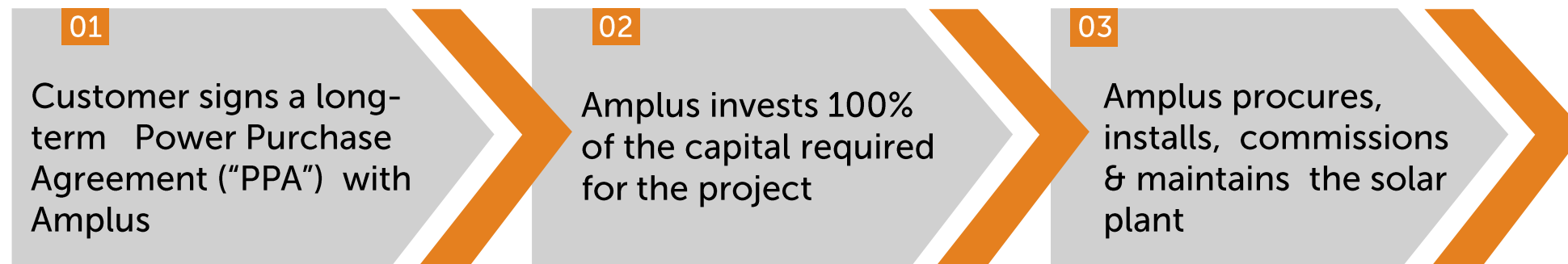
- 1 ZERO INVESTMENT required from client
- 2 NO TECHNO-FINANCIAL RISK for client
- 3 GUARANTEED SAVINGS for every unit of solar electricity purchased
- 4 END-TO-END DELIVERY of solar plant
- 5 HASSLE-FREE MAINTENANCE of plant ensuring high performance



ROOFTOP (ON-SITE) SOLAR

Amplus funds and installs a rooftop solar power plant on customer's premises. Solutions are customized to suit customer's requirements and include carports, superstructure etc.

The Process



The Solar tariff is lower than the prevailing grid tariff, leading to significant savings for each unit of electricity purchased from Amplus throughout the PPA.



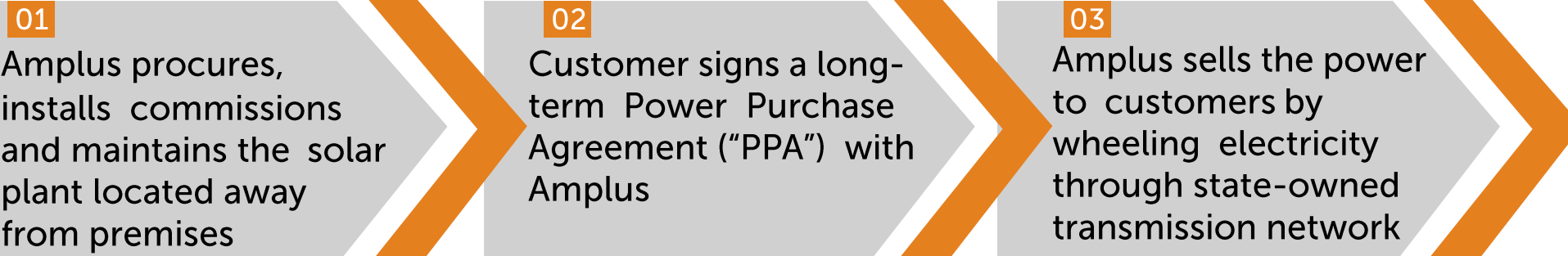
AMPLUS ROOFTOP (ON-SITE) PLANTS



OPEN-ACCESS (OFF-SITE) PROJECTS

Amplus installs large scale solar plants at a location away from customer site and wheels electricity to the client using state-owned transmission network.

The Process



The Solar tariff is lower than the prevailing grid tariff, leading to significant savings for each unit of electricity purchased from Amplus throughout the PPA

AMPLUS OPEN-ACCESS (OFF-SITE) SOLAR PLANTS



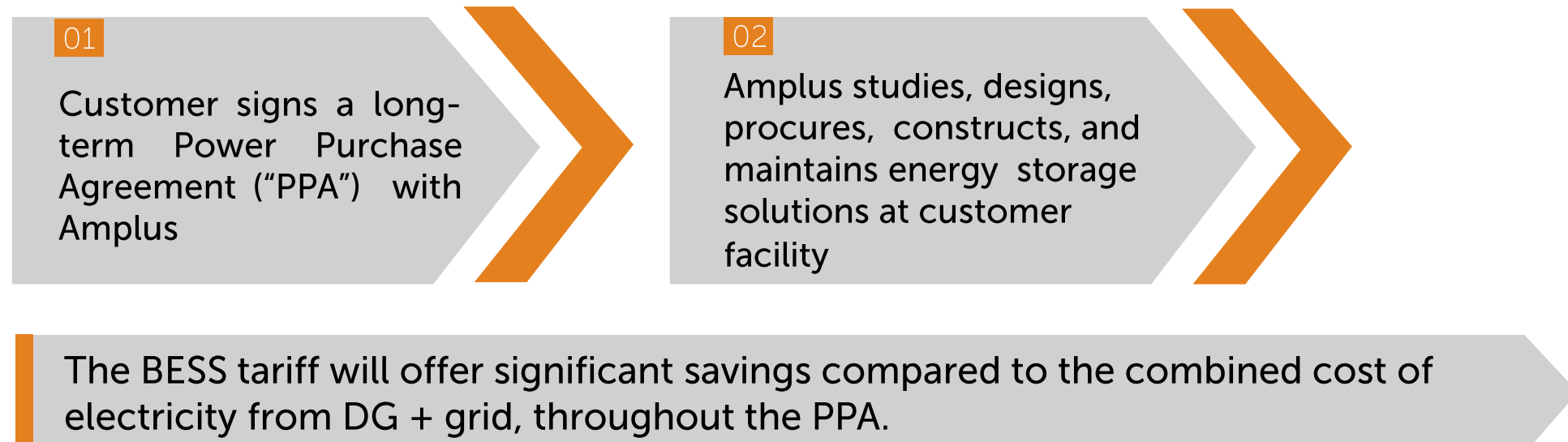
BATTERY ENERGY STORAGE SOLUTIONS

Amplus helps customers manage the energy consumption through its customised energy efficiency solutions and battery energy storage solutions.

How these solutions are beneficial

- 1 Supplement low contract demand
- 2 Flexible power supply
- 3 Increase reliability
- 4 Back up power
- 5 Reduce energy charges or reduce demand charges

The Process





WHAT SETS AMPLUS APART?

- Project Design Capabilities
- In-House Operation & Remote Monitoring
- Credit-Worthy Customers

PROJECT DESIGN CAPABILITIES

Amplus has optimized generation through development of proprietary designs over time. Our design modification vis a vis industry standard produces higher generation and a better performance ratio.



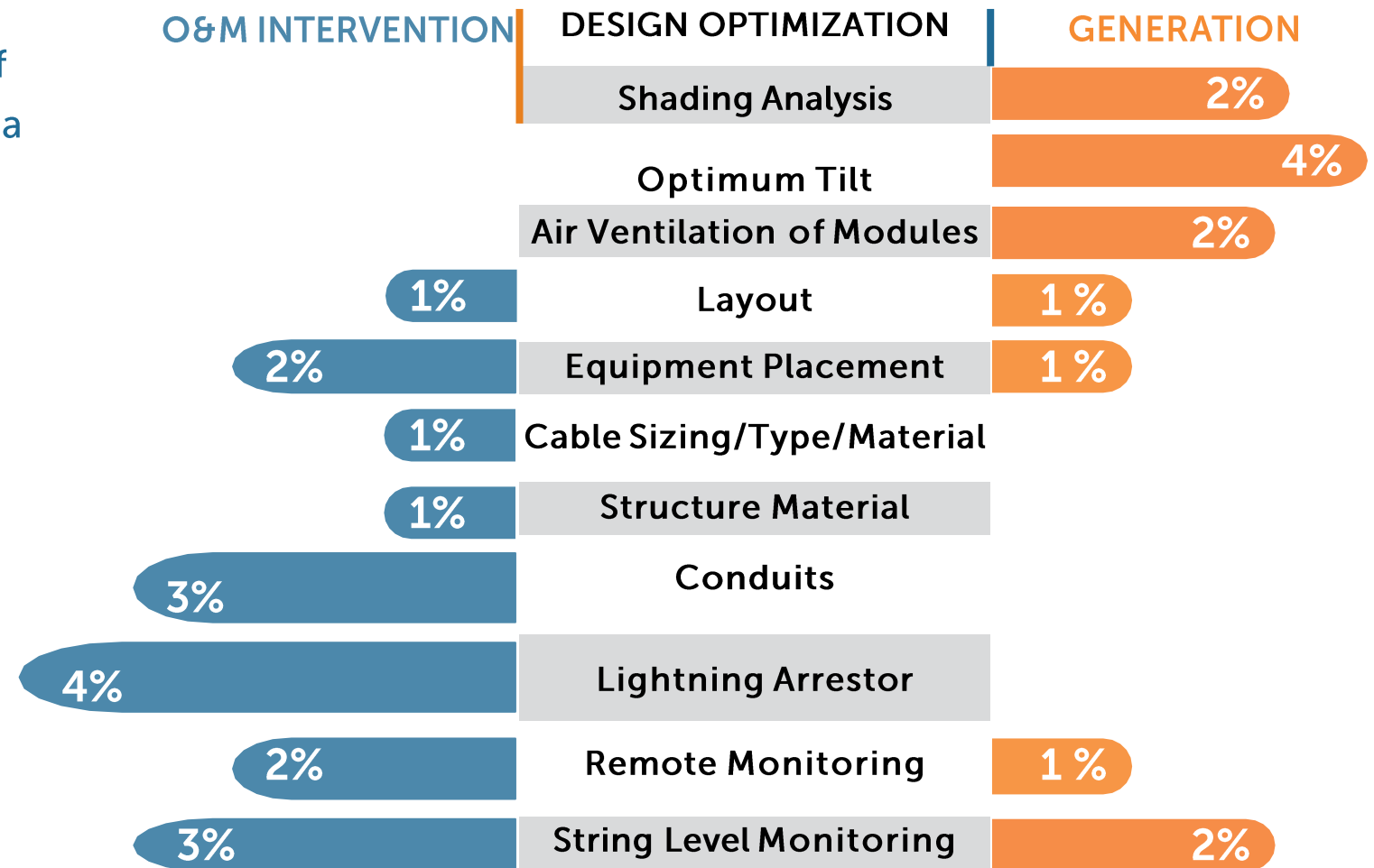
High Quality Components

Use of Tier 1 component suppliers, thereby ensuring high system reliability.



World Class Design

International standards in design and maintenance.



● Represents increase in generation ● Represents reduction in man-hours in O&M intervention

IN-HOUSE OPERATIONS & REMOTE MONITORING

Real-time alerts based on Data Evaluation of operational decisions like Cleaning Frequency

Pioneers in dedicated state-of-the-art Remote Monitoring System with IoT infrastructure

String level Data Monitoring, thereby Assured Zero Downtime

Competitive advantage in Asset management and dedicated Inhouse Analytics

In-House Remote Monitoring & SCADA system



CREDIT-WORTHY CUSTOMERS

With over **100+ CLIENTS**, Amplus caters to renowned Indian and multinational firms.



Catering to diverse sectors

- Automotive and Locomotives
- Defence
- FMCG and Consumer Durables
- Retail
- Manufacturing
- Government and Private Institutions
- Pharma, Hospitals and Healthcare
- Real Estate and Housing Societies
- Educational Institutions
- IT and Technology



MANAGEMENT TEAM

Dedicated distributed solar company run by industry experts, engineers and management professionals



SANJEEV AGGARWAL,
Managing Director
& CEO



GURU INDER SINGH,
COO



SACHIN BAJAJ ,
Finance and Accounts



ANIL BHAT
Business Development
- Rooftop



SHARAD PUNGALIA,
Business Development
- Open Access



BIRJENDRA SANGWAIYA,
International Business



THOMAS MATHEW,
Key Customers Lead



RITU LAL,
Institutional Relations



ABHISHEK GOYAL,
Capital & Risk
Management



OJASVI GUPTA,
Project Finance



DILIP MEHTA,
Projects - Delivery



**SUTHAGAR
SANTHANAM,**
Projects - Construction



VIKAS SAREEN,
Projects – Engineering
Design



TANVIR SINGH,
New Products



SAUMYA SINHA,
Human Resource



RASHMI SHRINGI,
Quality



MAKARDHWAJ PATRA,
Safety



MAITHILY SARKAR,
Branding & Marketing



MAYURI VATS
Legal



ALOK VERMA
Policy and Regulatory

CONTRIBUTING TO SUSTAINABILITY



4682 Million KWH

Production of units of electricity Equivalent to >>



1.68 Million metric tonnes

Reduction in carbon emissions



115 Million

Trees grown

Certified by: Solar Research Institute of Singapore (SERIS)

Amplus has partnered with SERIS to conduct environmental assessment of its plants



Solar Energy Research Institute of Singapore





THANK YOU

CONTACT DETAILS:

Level 6, Emaar MGF The Palm Square
Golf Course Extension Road, Sector 66,
Gurgaon 122102, Haryana, India.
T: 0124 – 4554999

Ground Floor, Fern Bank,
#3 Rest House Road,
Bengaluru – 560001. Karnataka, India
T:080 – 61314343

Jafza View 18 & 19, 1st Floor,
Jebel Ali Free Zone,
PO Box 262746, Dubai, UAE.
Ph: +971 502097245

Sales Tollfree: 1800-3070-8080

contact@amplussolar.com

| www.amplussolar.com

| www.facebook.com/amplusenergy

| www.twitter.com/amplussolar